



Institute of
Management Technology
Nagpur



www.imtnagpur.ac.in

A Good **Education**
is a Foundation for a
Better Future

ADMISSIONS HELP-LINE:

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ASSOCIATION OF
INDIAN UNIVERSITIES (AIU)



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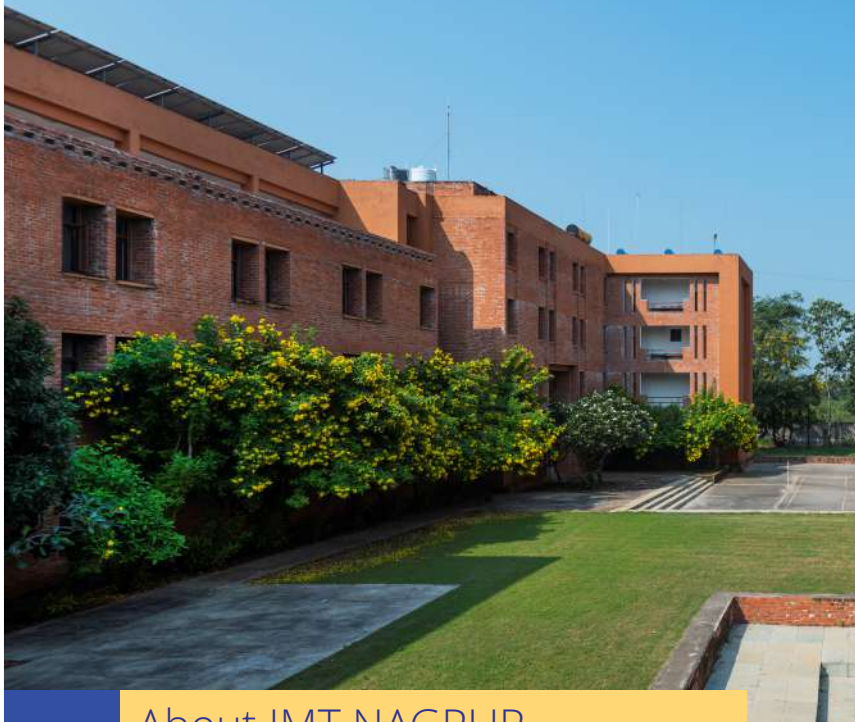
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About IMT NAGPUR

Established in 2004, IMT Nagpur has always been ranked among top B-Schools of India since its inception. With a unique amalgamation of distinguished faculty, state of the art technology, Industry oriented curriculum and diverse cultural environment, the Institute equip its students to deal with challenges and opportunities of complex business dynamics. In its academic framework, IMT Nagpur has incorporated skill sets of leadership, teamwork, entrepreneurship, service orientation & problem solving attitude. The curriculum help building a capacity to apply technology in business, Sensitivity to ethical standards and Significance of sustainable development Which make student managers industry-ready for both Indian and International Business Context.

IMT Nagpur offers 2 Years full time residential Post Graduate Diploma in Management (PGDM) programs and Fellow Program in Management (FPM).






VISION

To be recognized as a key contributor in innovative management education in India.

Institute of Management Technology, Nagpur strives to:

-  **Ensure** a value driven and technology oriented academic environment.
-  **Excel** in offering industry relevant management programs with innovative and entrepreneurial approach.
-  **Enrich** knowledge base through research, consultancy and collaborative studies with corporate on business practices.
-  **Engage** students and faculty in understanding societal needs and ideating solutions.

Values

-  Integrity
-  Collective Decision Making
-  Academic Freedom
-  Compassion with commitment
-  Sensitivity to sustainability



Dr. P Janaki Ramudu

Professor & Dean (Academics)



Dear Students,

With change ubiquitous, the world has transformed at an overwhelming pace. Technology has invaded all aspects of life and business; emerging technologies such as Block chain, Internet of Things and Artificial Intelligence, to name a few, pose existential threat to conventional businesses and business processes. Businesses once considered robust and insulated from market threats for generations are falling thick and fast. Only the resilient and change-ready businesses can survive.

IMT Nagpur, has been growing steadily to carve a place for itself in a rapidly changing business education sector, finding a place in the top 30 B-schools consistently over the years. Being socially responsible has been the precursor to whatever we do at IMT Nagpur. Our programs are designed keeping in mind the macro-to-micro perspectives in the corporate world, with an endeavor to address real time challenges. The pedagogy at IMT Nagpur is experiential learning centric and strives to make every interaction greatly value adding. Ample use of cases sourced from world class repositories like Harvard and IVEYies, ensures a stimulating and enlightening learning experience to be coveted lifelong. Each class prepares you, the future corporate leaders to lead in a world of uncertainty and change, without compromising core values.


The PGDM Programme of IMT Nagpur has been granted MBA equivalence by AIU and has the distinction of receiving six years' accreditation from the National Board of Accreditation in its very first attempt, which is a rare feat by any Indian B-School. It is our pleasure inviting you to an exciting journey of learning and grooming at IMT Nagpur, a leading top ranked business school in India.


1. Learning Process during COVID Pandemic and COVID Compliance Learning during & Post COVID Pandemic environment


Learning & teaching process at IMT Nagpur never stopped even during COVID pandemic period.


 [CLICK HERE FOR VIDEO](#)




We shifted to e-books ensuring that learning continues. 

The online classes were conducted through MS TEAM and learning continued. 

Quizzes, Examinations, project submissions, presentations, case study discussions continued as classrooms are equipped with sound system, camera, smart white board and projectors. 

Course outlines were restructured and framed in a manner which helped students understanding concepts even in a remotely accessed academic environment. 

Extra tutorial sessions were conducted by faculty members as additional support to students facing problems in online lecture delivery mode. 

COVID COMPLIANCE

IMT Nagpur follow all Maharashtra state and central guidelines on COVID pandemic and take all precautions. We insists on and strictly enforce covid-19 appropriate behavior on the campus viz. masking, social/physical distancing and frequent hand sanitization and personal hygiene inside the Mess, Hostel Rooms, Class Rooms, Faculty Block, Library, Pathways, Offices, Corridors and at all other Common Places and also outside the campus whenever students leave the campus with prior permission of hostel wardens or administration head. We also have well equipped dispensary and ambulance with oxygen facility and required medicines to attend to any medical emergency/contingency on the campus. We have tie-ups with premier hospitals in Nagpur city and we provide medical insurance cover to all students, staff and teachers. Students are screened with Vaccination and RT-PCR reports at entry and with RT-PCR negative report at regular intervals.

ACCREDITATION



PGDM program is NBA Accredited
AIU Equivalence
IMTN is member of AACSB and AMDISA.
AICTE Approved.

R A N K I N G

Sr. No	Survey	2021
1	Education World	13th Rank
2	The Week	24th in Private, 38th rank overall
3	MHRD (NIRF)	Rank Band 76-100
4	Business Today	17 (West Zone) , 27th in private, 47th Overall
5	GHRDC-CSR	Ranked 13th among top private B schools
6	MBA Universe	43rd Rank



Programs Offered

IMT Nagpur offers Two Years Full time fully residential Post Graduate Diploma in Management (PGDM) program. The program is AICTE approved and NBA accredited and conducted in a trimester system. The program is awarded in following stream:

- PGDM
- PGDM – FINANCIAL MANAGEMENT
- PGDM MARKETING



The first year of these programs is common for all the student managers. In second year, student managers go for specialization and they can choose their elective from functional areas of Finance, Marketing, HR & OB, Operations Management, Economics, General Management and Business Analytics & Information Technology.

PROGRAM HIGHLIGHTS



PROGRAM STRUCTURE

PGDM Core First Year

S.N.	Term I	Term II	Term III
1	Marketing Management-I	Marketing Management-II	Business Communicaton
2	Corporate Fianancial Reporting and Analysis	Corporate Finance	Business Environment
3	Organizational Behaviour	Operations and Supply Chain Management	Business Research Methods
4	Operations Management	Business Ethics and Social Responsibility	Human Resource Management
5	Business Statistics	Management Accounting and Control	Information systems and Business Modelling
6	Consumers, Firms and Markets	Business Analytics	Flexi Core 1
7	Legal Aspects of Business	Macroeconomic Principles and Policy	Flexi Core 2
Total	7 Courses	7 Courses	7 Courses

PGDM Marketing First Year

S.N.	Term I	Term II	Term III
1	Marketing Management-I	Marketing Management-II	Business Communicaton
2	Corporate Fianancial Reporting and Analysis	Corporate Finance	Business Environment
3	Organizational Behaviour	Operations and Supply Chain Management	Marketing Research
4	Operations Management	Business Ethics and Social Responsibility	Human Resource Management
5	Business Statistics	Management Accounting and Control	Information systems and Business Modelling
6	Consumers, Firms and Markets	Business Analytics	Flexi Core 1
7	Legal Aspects of Business	Macroeconomic Principles and Policy	Flexi Core 2
Total	7 Courses	7 Courses	7 Courses

PGDM Finance Management First Year

S.N.	Term I	Term II	Term III
1	Marketing Management-I	Marketing Management-II	Business Communicaton
2	Corporate Fiancial Reporting and Analysis	Corporate Finance	Business Environment
3	Organizational Behaviour	Operations and Supply Chain Management	Corporate Finance-II
4	Operations Management	Business Ethics and Social Responsibility	Human Resource Management
5	Business Statistics	Management Accounting and Control	Information systems and Business Modelling
6	Consumers, Firms and Markets	Business Analytics	Flexi Core 1
7	Legal Aspects of Business	Macroeconomic Principles and Policy	Flexi Core 2
Total	7 Courses	7 Courses	7 Courses

Flexi-core : Flexi-core courses were introduced from the batch 2018-20 onwards in term III of first year (Annexure 2.1). The objective of introducing flexi core courses is to provide more options to students to pursue his/ her area of interest while ensuring that the programs have enough breadth to cover courses from multiple domains of management. Since flexi core courses are conducted in the first year itself, they also provide opportunity to students to choose courses of his/her interest early in the program. During Term II, the Academic Office uploads the course-briefs of all the flexi-core courses on ERP portal for all the students. A student goes through the briefs and select three course of their area of interest from three different areas of specialization.



ADDITIONAL LEARNING OPPORTUNITY

- For Finance, IMT Nagpur conduct a course on Investment Lab in collaboration with National Stock Exchange (NSE). The students get to learn on NSE platform. The student managers get a certificate from NSE post successful completion of course on Investment Lab.
- IMT Nagpur in collaboration with IBM has launched multiple lab based courses where student managers can opt for IBM certification after completion of required courses and payment of IBM Certification charged.



Summer Training and Projects

The Summer Internship Project (SIP) is an integral part of the PGDM Programme at IMT-N. This project, spread over a period of 8 to 12 weeks between the two academic years, carries 6 credits and exposes students to the rigours and realities of the corporate world while equipping them to focus on learning in their functional areas of interest during the second year of the programme.



Electives to be offered in 2nd year of Program under functional areas of :-

Marketing

- ▶ Advance Marketing Research
- ▶ Brand Management
- ▶ Customer Relationship Management
- ▶ Integrated Marketing Communication
- ▶ Sales and Distribution Management
- ▶ Service Marketing
- ▶ Marketing Analytics
- ▶ Adaptive Market Leadership
- ▶ Business Marketing
- ▶ International Marketing
- ▶ Pricing Strategies
- ▶ Retail Management
- ▶ Rural Marketing
- ▶ Digital Marketing

HR & OB

- ▶ Competency Management
- ▶ Performance Management
- ▶ Talent Acquisition
- ▶ Industrial Relations
- ▶ Compensation Management
- ▶ Leadership Lab
- ▶ Learning & Development
- ▶ Organization Development
- ▶ Human Resource Analytics
- ▶ Legal Aspects of Employment
- ▶ **Leadership Lab Course**

Finance

- ▶ Commercial Bank Management
- ▶ Derivatives
- ▶ Equity Research
- ▶ Fixed Income Securities
- ▶ **Investment LAB Part I**
- ▶ Investment Management
- ▶ Mergers & Acquisitions
- ▶ Financial Planning & Wealth Management
- ▶ **Investment LAB Part II**
- ▶ Financial Statement Analysis & Reporting
- ▶ Investment Banking
- ▶ Trading Strategies using Technical Analysis

BA & IT

- ▶ Big Data Analytics
- ▶ Data Analytics Using R
- ▶ Data Visualization
- ▶ SAS for Data Analytics
- ▶ Applied Business Intelligence
- ▶ E-Commerce
- ▶ Prescriptive Analytics Using Python
- ▶ Business Analysis
- ▶ Social Media Analytics
- ▶ Credit Risk Analytics
- ▶ Financial Modeling Using Excel
- ▶ Supply Chain Analytics and Strategy
- ▶ Revenue Management & Applications
- ▶ Block Chain Technology in Business
- ▶ Emerging Technologies and Business Opportunities
- ▶ Enterprise Systems - ERP
- ▶ Legal Aspects of IT & IP
- ▶ Demand and Revenue Analytics

General Management

- ▶ Managing Relationship at Work
- ▶ Strategies for Life and Career
- ▶ Business in Developed and Emerging Markets
- ▶ Technology Strategy

Economics

- ▶ International Financial Management
- ▶ Economics of Globalization and Multinational Corporations
- ▶ Experiencing Markets : **A Lab Course**
- ▶ Industrial Economics and Competitive Strategy

Operations

- ▶ Project Management
- ▶ Quality Management System
Supply Chain Management
- ▶ Advanced Operations Research
Network Management & Applications
Service Operations Management
Design Thinking & Systematic Innovation
Warehouse Operations Management
Operations Strategy



LIFE AT IMT

Life at IMT Nagpur is full of excitement, learnings, networking & fun. It is a student driven campus. The student managers enjoy complete freedom in deciding and executing various academic & non-academic events which help them in improving their managerial, networking, communication, marketing, team management and problem solving abilities.

CLUBS

[CLICK HERE FOR VIDEO](#)

HYPNOTICS

Hypnotics, the dance forum of IMT Nagpur has been a camaraderie for all the dance aficionado of the college since 2014. It conducts a flagship event, 'Happy Feet' and performs in various events such as Milestone'35.



Rangmanch is the Dramatic Club of the institute which gives a platform to bring out the hidden actor inside the students.



Literati- the Literature club of IMT Nagpur is a niche for those who have passion for reading and like to express their emotions through words.



Imprint is a photography club of IMT Nagpur which tries to capture the memories of IMTians in all the events and shows the beauty of campus to the social world!



"Music is the language of the soul which Zimfonia expresses through melody"



InShades, the Fine Arts club is a place for art enthusiasts where artists aspire to blend in different shades of creativity.



Toastmasters IMT Nagpur is a branch of the globally renowned Toastmasters International, which was started to improve public speaking and leadership skills of future business leaders.



The Entertainment Forum of IMT Nagpur provides the student managers an opportunity to experience fun, creativity and emotions amidst the monotony of classes and schedules by making movies, TV series, stand ups readily available for them.

STUDENT VENTURES



Team Prayatna is the first and the largest student venture on the campus, which takes care of the student's daily needs and makes student life a lot easier.



Zero Mile is the grassroots for IMT Nagpur's transportation and merchandising requirements. The student venture is the pacesetter for digital and social media marketing for the community of IMT Nagpur.



Functions' Junction is a brand that is not new to the students of IMT Nagpur. It deals in Caps, T-shirt, Hoodies and Cups, where co-owners ensures delivery of best quality with the touch of emotions.



FNF is a student venture which caters to the mid night cravings serving a wide range of mouth-watering dishes and refreshing beverages. It helps student managers in getting an insight of how a business works right at their campus!



DigiGauge is a student venture which was started by students of the 2016-18 batch. It aims to fulfil the clothing requirements of the students at IMT. DigiGauge offers batch t-shirts, winter hoodies, and other official t-shirts as and when the need arises.



From laundry and printing services to delivering newspapers and clean drinking water, CO2 is a multi-purpose student driven venture that breathes life into your campus experience.

CORE COMMITTEES



The Placement Committee is the sole student driven body responsible for carrying out all placement related activities and is instrumental in interfacing with the corporate world to secure the student community with the desired placement offers for final placements as well as summer internships.



International Relations Committee is the Global face of IMT Nagpur which bridges the gap between the IMT Nagpur & global institutions providing international exposure to the students.



The Corporate Interaction Committee aims at creating a platform where industry experts and student managers of IMT Nagpur come together to exchange experiences and learnings and prepare the latter for the corporate world.



Corporate Communication Committee: (Communicating Connections Creatively) CCC advances the admissions process and it promulgates the IMT brand through enhancement of offline and digital outreach.



At Alumni Committee, we constantly strive to build and maintain the relationships beyond the boundaries of the institute with our alumni through various events and activities.



The Entrepreneurship Cell Committee nurtures entrepreneurial spirit among the students. We aspire to procreate more entrepreneurs by providing them a platform where they can chart their own destiny.



Milestone Committee - The committee responsible for hosting Central India's biggest business school annual events and filling the life of students with excitement, enthusiasm & fun, thereby giving memories that could be cherished for life.

NON-CORE COMMITTEES



The Cultural Committee of IMT Nagpur celebrates the cultural diversity on the campus by organizing various festive events ensuring a home-away from home experience amidst the rigorous academic life of the students.



Mess Committee, the one who is responsible for providing nutritious and hygienic food to the students on campus and takes utmost care while preparing the menu by covering all the demographics.



The Sports Committee serve the interests of the student managers in competitive sports and other recreational activities i.e. both indoor and outdoor.



The CSR Committee (Utthan), is a student driven initiative, with the motive of providing aid to the underprivileged and uplifting the society collectively.



Model United Nation: An academic simulation platform that helps you know and deal diplomacy.



Gym Committee believes that your health account, your bank account, they are the same thing. The more you put in, the more you can take out.

MAJOR STUDENT EVENTS

Melange- It is a two-day annual alumni meet that observes the graduates from various batches reuniting. It is a mash-up of both fun-filled activities and formal sessions. This gives students the chance to meet with alumni and gain from their knowledge and experience in the field.

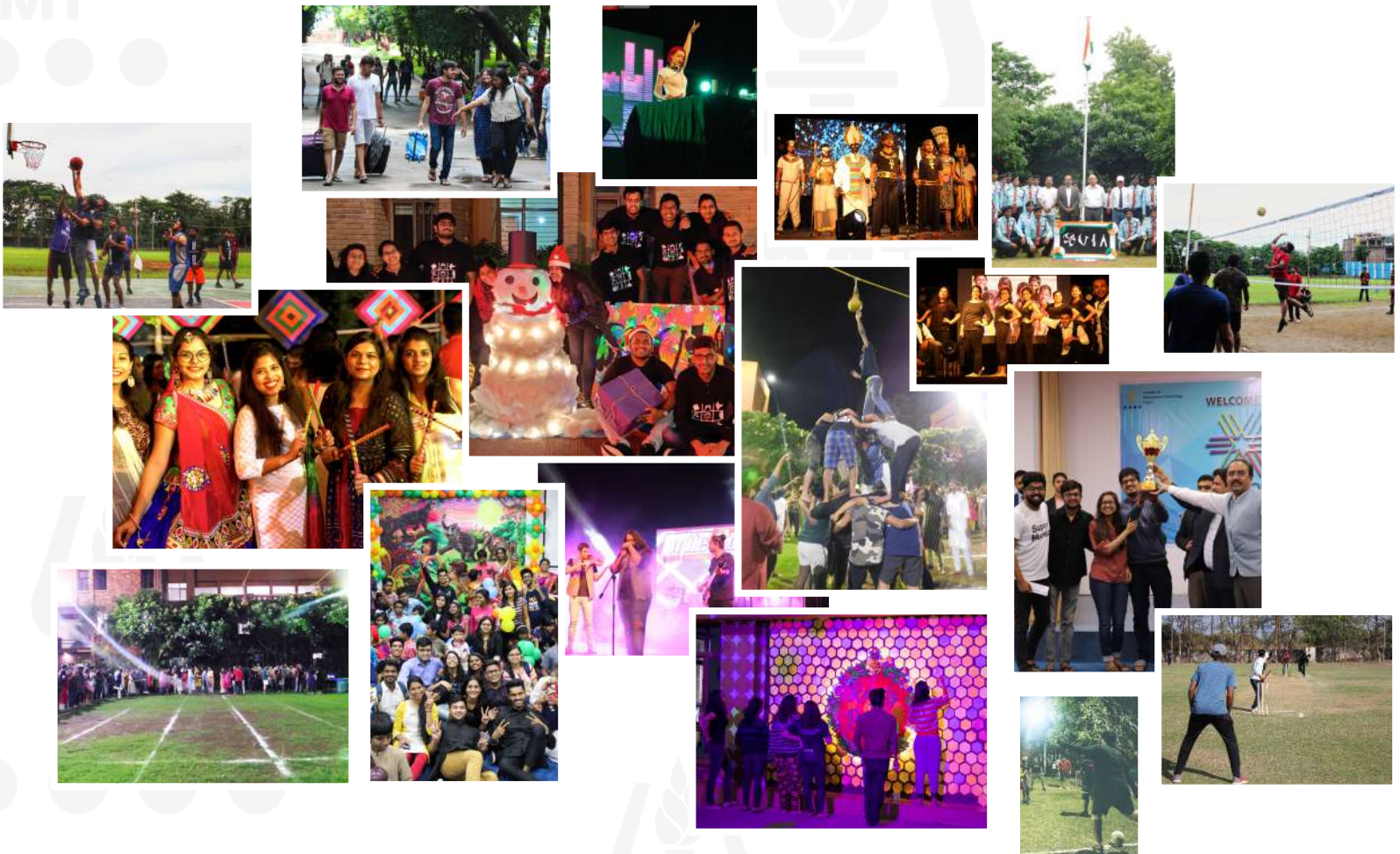
Ranbhoomi- The Sports Committee of IMT, Nagpur organises Ranbhoomi, its flagship event where alumni visit and compete for the decorated trophy. This event takes place during Melange which is conducted by the Alumni Committee.

Parikrama- Parikrama is a mini marathon spread across 5km that is organised on the occasion of independence day. It raises awareness and spreads the fitness bug amongst enthusiasts and alike.

M34- Milestone 34 is our college's intra-college event, in which teams form to compete in a league structure. This event features a variety of entertaining and eye-catching cultural and management competitions.

The teams raise their war cries and enter into competitive mode, knowing that the winning team would receive a cash prize as well as the opportunity to have their name etched in the history of IMT, Nagpur.

M35- Milestone 35 is IMT Nagpur's annual inter-college flagship event. It consists of a variety of events spread out over two days and serves as the ideal venue for student managers from across the country to showcase their potential, flaunt their talents, and bring out the best in them. There are performances by the cultural clubs and forums while a DJ night concludes the event.



CENTRE OF EXCELLENCE



CCG (Centre for Corporate Governance) , IMT Nagpur in association with National Foundation for Corporate Governance (NFCG) has been set up to promote better corporate governance practices in India.



Centre of Excellence for Sustainable, Growth and Development: Thriving at developing sustainable business goals and promoting environment friendly trade. Making students realise the importance of sustainability.



Student Research Society promotes interest in research by connecting students to research opportunities. SRS organizes Annual Management Conference and Workshop in collaboration with a foreign university, where various case studies and research papers are presented by delegates that include students and faculties from various institutions across India.

Student Driven Initiatives

ACADEMIC FORUMS



Concord - The National Level Management Academic Olympiad, conducted by an amalgamation of the six academic forums.



Marque, the marketing forum of IMT Nagpur aims to keep student managers abreast with the latest trends in marketing panorama and provide a clearer picture of modern day marketing.



OKONOMOS contributes to the journey of people discover their insights of the business and economic news which strengthens their strategic abilities and economics concepts.



Academic Forum for Finance Enthusiasts.



Cyclops, the operations forum of IMT Nagpur, founded in 2009, aims at inducing passion in the field of operations management through various activities and to provide an outlet for those interested in operations and supply chain management to share ideas and recent developments.



For those who have the X factor for Business Analytics and Information Technology. AnalytiX strives to create a collaborative learning environment for students where they can hone their Data Analysis acumen.

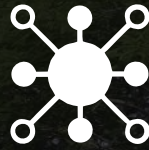


xploHRe, the HR forum of IMT Nagpur is responsible for organizing various academic competitions and conferences in the area of HRM.

CAMPUS INFRASTRUCTURE

LEARNING RESOURCE CENTRE (LRC)

The LRC is open 24x7, to facilitate appropriate and user friendly access to recent and relevant information by identifying, acquiring, organizing and retrieving information in print or e-formats to serve the information needs of the academic fraternity.



Over
32499 Books

Subscription

Subscription of
45 National Journals
'and 37 International
Journals



IT Infrastructure

- » Fully Wi-Fi-enabled campus
- » Operational in online, offline and hybrid mode
- » Futuristic Converged Network with integrated Voice, Video, and Data channels
- » We use Moodle and Microsoft team software to create online / blended environment.
- » All online exams are being conducted through an online solution developed by Wheebox, who are leaders in AI-powered remote proctoring assessments for examinations.



Advanced Connectivity:

- » A rich intranet bandwidth
- » 50 Mbps (1:1) Mbps fibre link & 200(1:2) Mbps through Micro Wave Internet Connectivity
- » Intranet installed for inter-connectivity
- » Hot Zones for campus-wide wireless accessibility
- » Advanced optic fibre cables running at 2 GBPS and a high speed distributed structured CAT-6 cable network



IT Resourceful Inventory:

- » 3 (three) labs of 60 machines each with updated hardware and software such as Microsoft Office, Tableau, SPSS, R, Python, NodeXL, MS Power BI Hadoop, etc. on Windows platform and One Language Lab of 20 Nos. machines connected with web client ELT Studio 2.0.
- » The IMT-IBM Business Analytics Lab
 - Career Education for Business Transformation (CEBT) Training
 - Provides relevant software & curriculum content
- » Video Conferencing Room: An IP based Video conferencing

Living & Dining

- » Fully residential campus
- » Complete wireless accessibility within the campus
- » Residences accommodate over 700+ students
- » Large Mess Hall with a capacity of 1000 members
- » Separate floor for Vegetarian and Non-Vegetarian
- » Excellent furniture and RO Facility
- » Ultra-modern hostel facilities

Sport Facility

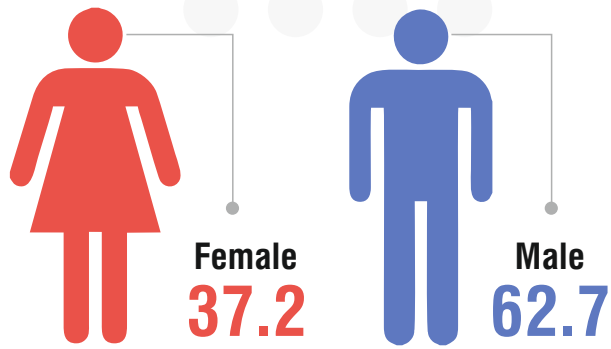
- » Weather friendly, floodlit, full size sports grounds and pitches
- » Outdoor sports activities - football ground, cricket pitch, volley ball court, basketball court, lawn tennis ground, badminton court
- » Indoor sports activities - carom board, chess and table tennis
- » Fully-equipped gymnasium

Guest & Faculty Accommodation

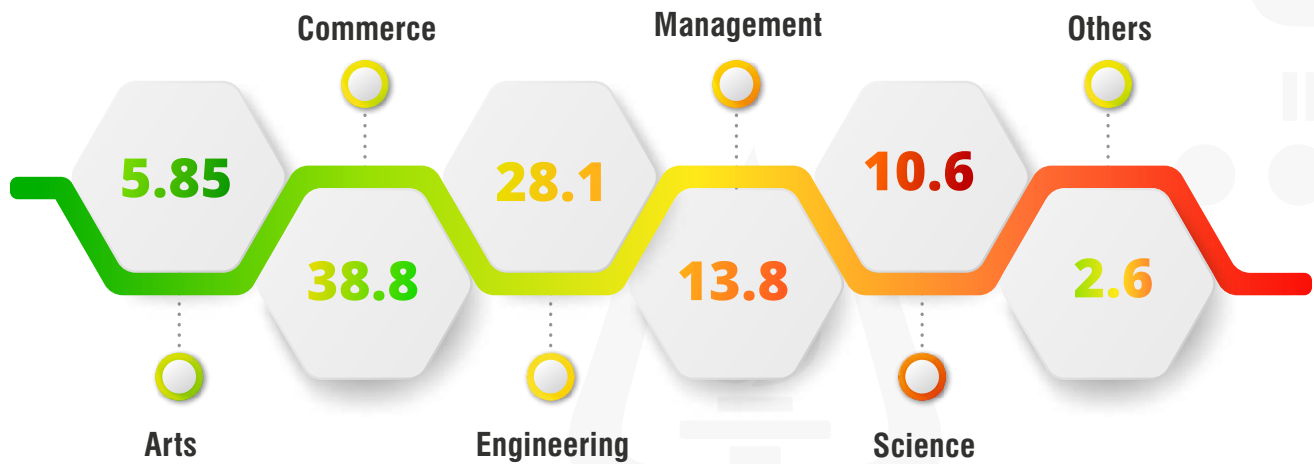
- » Faculty Accommodation - constructed dedicated block of spacious quarters
- » Guest Houses for the guest coming for various corporate campus connect.
- » Pro-sustainable Energy Campus - full-fledged solar panel system across the campus

BATCH DEMOGRAPHICS 2021-23

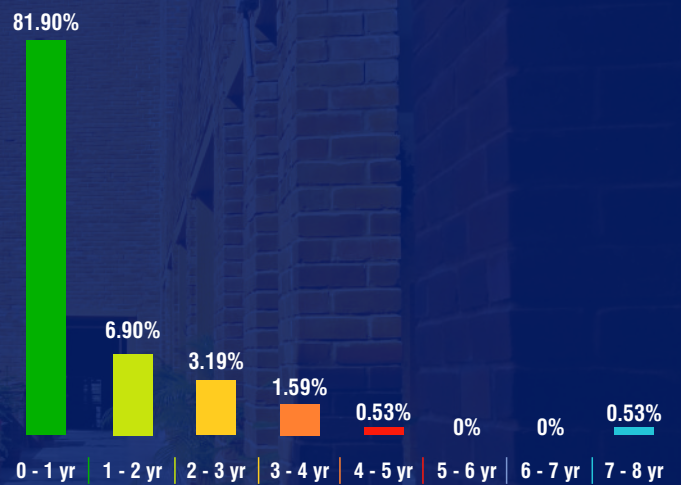
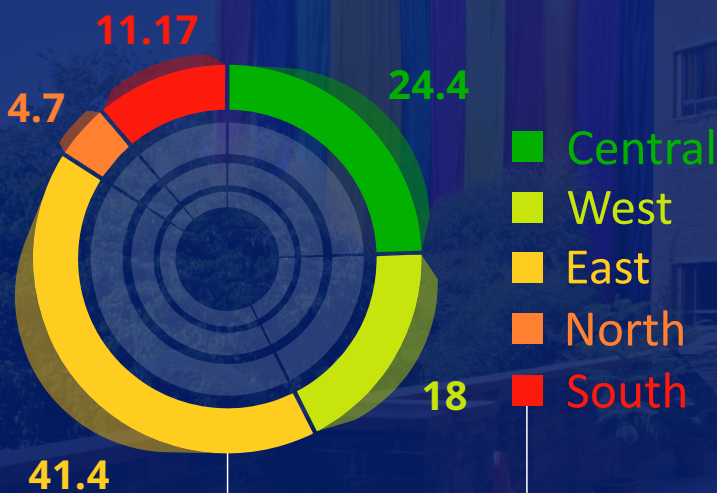
Gender Percentage %



Academic Background %



Region %



Fresher Years %

Message From Chairperson Placements



Dear Students,

“The key to accept responsibility for your life is to accept the fact that your choices, each one of them, are leading you inexorably to either success or failure, however you define those terms” – Neal Boortz

Responsibility walks hand in hand with capacity and power, and with great power comes great responsibility. Contemporary corporate world needs working professionals to lead and excel in the constantly dynamic business horizons. Keeping in mind the paramount importance of enduring efforts to stay efficient, IMT Nagpur creates an environment of management study for its students with mentors and guides with more than 10 years of Industry experience and coherent knowledge. The program is AICTE approved and NBA accredited and offers credits which are earned through informative courses, workshops and specialization along with a plethora of student driven activities which prepare the enrolled students to face the industry tenaciously and in a decisive way.

Our students comprise the best brains in the country, selected through the famous Common Admission Test (CAT). We have a meticulously designed process to ensure that we admit students with the right mix of

talent and attitude to become industry leaders of tomorrow.

Most importantly the program provides industry engagements through panel discussions, seminars and webinars on contemporary issues in management, great internship and live project opportunities to make our students ready for grasping opportunities at the top most corporate companies.

Our alumni help us in preparing the students on various aspects like interview facing, attitude, aptitude, soft and hard skills with our flagship preparation program called as MICVV (Mock Interview & Comprehensive Viva Voce). Every year a startup internship fare under the name “Voyage” is conducted where 30+ startups are invited to offer internship to our students, so that they can gain experience in managing a business as well as get the corporate exposure. Hence aiming at transforming them into versatile managerial talents to handle the challenges of real business world in better ways and gear their aspirations to augment career and growth prospect.

We would like to thank all our prominent recruiters for their instrumental role in the successful placements of our previous batches in leading firms of the country. Even during the tough times with Covid 19, you believed in us and made sure we sale through smoothly through this crisis. Your trust is our Commitment. We would also like to appreciate our Director, Faculty, Staff and all Placement Committee members for their tireless perseverance and efforts, which have resulted in the progression of the Institute in all areas.

Welcome to the Stupendous Journey of IMT Nagpur

Best Wishes,

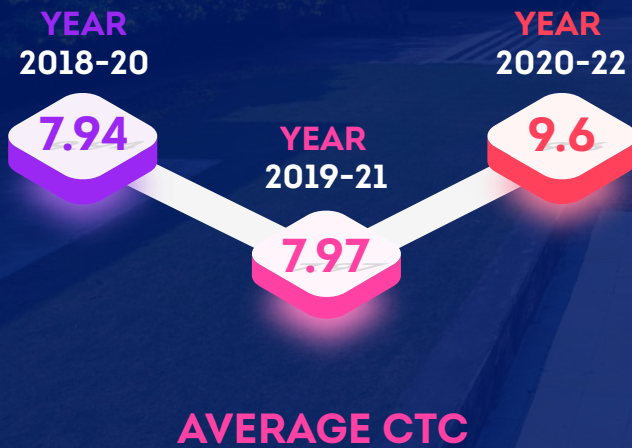
Vidhya Srinivas

Head Corporate Relations and Placements

P L A C E M E N T

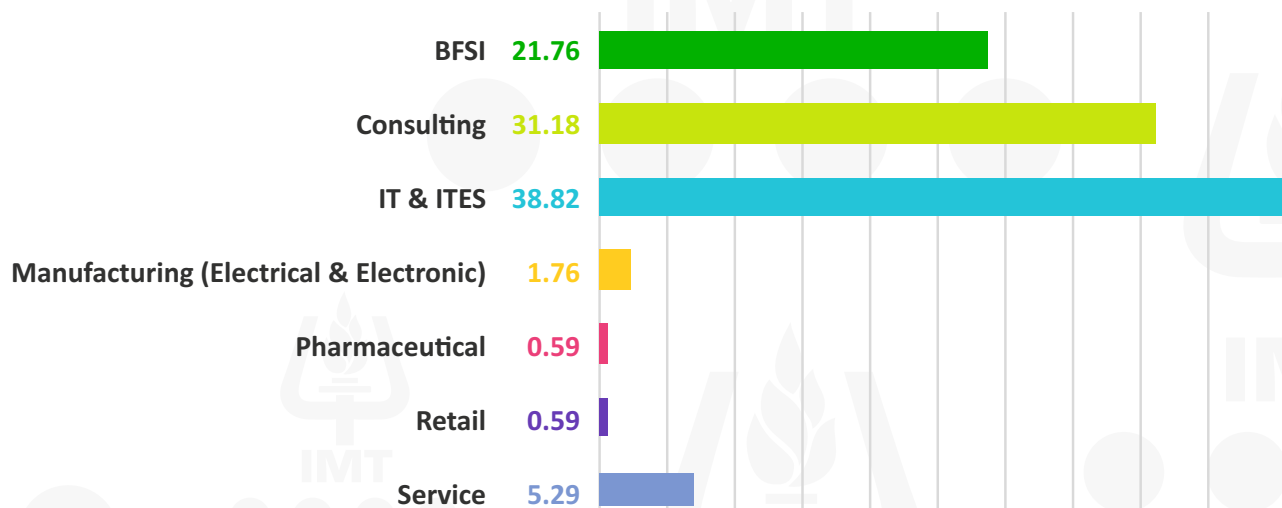
YEAR	2020-22
Percentage of students placed	98.5
Highest Package	23.57
Average Package	9.9
Name of Top Recruiters	"Bain & Company Evaluerve Accenture CRISIL Wipro Limited Deloitte Hexaware Marico Shaadi.com NielsenIQ KPMG Global Services Oxane Partners Cognizant Capgemini Indus Valley Partners Khimji Ramdas Aron Global HCL HDFC Limited Virtusa Infosys"

YOY INCREASE IN AVERAGE CTC



AVERAGE CTC

Batch 2020-22 INDUSTRY SECTOR WISE PLACEMENT



Corporate Speakers



Mr. Amitesh Tyagi

Director
Nielsen
Market Research And
MarTech In Retail



Mr. Rajagopalan P.

Senior Vice President
Reliance Industries Ltd
Emotional Intelligence Reaching
Escape Velocity In The Digital Era



Mr. Ankur Chaturvedi

Head of International Supply
Chain and Projects
Emami LTD
The Corporate System - The Inter-
Dependencies And Relevance Of
Each Department



Mr. Kayzad Hirananeek

Chief - Operations and
Customer Experience
Bajaj Allianz Life Insurance Co. Ltd.
Future Of Work And How Digital
Disruption Is Here To Stay



Mr. Gaurav Sangtani

Vice President
Goldman Sachs
Disruption In Business Reporting



Mr. Vikram Kharvi

Vice President
Adfactors PR
Future Of Social Media Marketing



Mr. Subhajit Mazumder

Director, Strategic Growth
Microsoft India
Omni-Channel Commerce In Pandemic



Mr. Rohin Nadir

Director, HR
KPMG
Thinking Strategically



Mr. Manoj Nair

Associate Vice President & Portfolio Head
Infosys BPM
BPO To BPM - Change Of Magnitude



Mr. Colin Mendes

Head - HR
VoltaBeko
Evolving Dynamics Of HR
And Workplace Practices



Mr. Tojo Jose

CHRO
Muthoot FinCorp Ltd
Navigation of New Workplace Norms



Dr. Prashant P Salgaonkar

CHRO
Shapoorji Pallonji Engineering & Construction
New Demands on HR



Capt. Partha Samai

Executive VP & Group Head - HR
AGS Transact Technologies Ltd
Team Building in Virtual World



Dr. Sanjay Kumar

Director (HR)
WCL, Coal India Ltd
Industry 4.0 - The HR Perspective



Mr. Abhishek Gupta

CMO
Edelweiss Tokio Life Insurance
Leading Through Challenging Times



Mr. Kanav Kalia

CMO
Oxane Partners Ltd.
Coronavirus And The Global Private
Market: Impact



Mr. Atin Chhabra

VP - Marketing
Schneider Electric
Digital Transformation of B2B
Customer Experience



Mr. Shardul Bist

CMO
Modi Naturals
Navigating A Brand Through
Global Crisis



Mr. Matteo Boffa

President
Swiss Business Council, Abu Dhabi
Don't Spend To Destroy,
Invest To Create



Mr. Apurva Sahijwani

Head - Private Banking
Axis Bank
The Digital Shift - Retail Banking,
Investments & Wealth Management

A L U M N I



Dwipa Shah

Deputy Vice President
Bhartia AXA Life Insurance
2004-6
<https://www.linkedin.com/in/dwipa-shah-69166034/>



Sumit Jhunjunwala

Associate Director
Kotak Mahindra Bank Wealth
2004-6
<https://www.linkedin.com/in/sumit-jhunjunwala-abba5b10/>



Vaibhav Mishra

Associate VP
Motilal Oswal Financial Services
2004-6
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Yogesh Thatte

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Keshav Goenka

VP Marketing and Operations
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(Academics)
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40 Years Exp.



Dr. Pawan Jain

Associate Professor
M. Com, PGDBM, Ph.D
24 Years Exp.



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Associate Professor
MBA Systems Osmania
University, Ph.D
28 Years Exp.



Dr. Jasbir Singh Matharu

Associate Professor
MBA, M. Com, Ph.D
24 Year Exp.



Dr. Avinash Ghalke, CFA

Associate Professor
PGDBM (XLRI), Ph.D
(Finance, SJMSOM, IIT Bombay)
CFA Charter (CFA Institute USA),
BE (Computer, Mumbai University)
18 Yeras Exp.



Prof. Anil Kshatriya

Associate Professor
M.Com, MA (Economics),
Ph.D (Pursuing), B. Com,
AICWA, ACMA, NET-JRF
COMERCE
14 Years Exp.

Area of Marketing



Prof. Pradeep Mazumdar

Associate Professor
MBA, Ph.D (PURSUING)
36 Years Exp.



Prof. Subodh Tagare

Associate Professor
PGDIM
30 Years Exp.



Dr. S Anant R. Associate

Professor
MBA, Diploma in Airlines,
Hotel and Tourism
Management, Ph.D
34 Years Exp.



Dr. Tapas Kumar Chatterjee

Associate Professor
MBA, Ph.D
35 Years Exp.



Dr. Shripad Kulkarni

Assistant Professor
PGDM, FPM (IIM-Indore)
5 Years Exp.

Area of Organizational Behaviour & Human Resource Management



Dr. Senthil S Kumar

Professor
MBA, Ph.D
27 Years Exp.



Dr. Saleena Khan

Associate Professor
MA, PGDBA, PGDGC,
PGDPMIR, GLDOD
Certificate, Ph.D.
Psychology (Counselling)
24 Years Exp.



Dr. Vinit Singh Chauhan

Associate Professor
MA (Psychology), Ph.D
29 Yeras Exp.



Dr. Jagannath Mohanty

Associate Professor
MBA, ADMS, Ph. D
22 Years Exp.



Dr. Smita Singh (Dabholkar)

Associate Professor
MA (Industrial Psychology),
Ph.D, Certified MBTI Trainer,
EQ Assessor and Practitioner
21 Years Exp.

Area of Business Analytics and Information Technology



Dr. Rabindra Kumar Jena

Professor
M. Sc, M. Tech (CS),
Ph.D
24 Years Exp.



Dr. S Maheswaran

Professor
M. Sc (Statistics),
Ph.D (Statistics)
28 Years Exp.



Prof. Anil Kumar

Associate Professor
M. Tech (IIT, Roorkee),
B.E. (Computer Technology)
29 Years Exp.

Area of Operations Management



Dr. Jitendra Sharma

Professor
MBA, M. Tech, PH.D
31 Years Exp.



Dr. Sarbjit Oberoi Singh

Professor
PGDBA, M. Sc
(Mathematics, CCSU Meerut)
CSIR(NET), JRF, Ph.D.
16 Years Exp.



Dr. K Nilakantan

Professor
MA (Mathematics, University
of South Florida, Tampa, U.S.A)
Ph.D. (Management Studies,
I.I.Sc. (Bangalore), B.Tech.
(Chemical Engineering,
I.I.T., Madras)
41 Years Exp.



Dr. Bibhuti B. Tripathy

Associate Professor
MMS, M. Sc
(Mathematics), Ph.D
20 Years Exp.



Dr. Anup Kumar

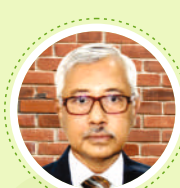
Assistant Professor
M.Tech
(IIT, ISM Dhanbad),
Ph.D (Management)
13 Years Exp.

Economics and General Management



Dr. Narendra Y. Phadnis

Professor
LL.M & MLS, Ph.D,
DPM, DCL, DIPR
37 Years Exp.



Dr. Debabrata Datta

Professor
Ph.D (Econ.)
40 Years Exp.



Dr. Gajavelli V S

Professor
MA (University First
Rank & Gold Medalist),
M.Phil (HCU, Hyd)
Ph.D (HCU, Hyd), PCL
(Harvard, Boston)
27 Years Exp.



Dr. Veena K. Pailwar

Professor
M.Phil, MA (Economics),
Ph.D
26 Years Exp.



Dr. S Shyam

Assistant Professor
MA (Economics)
Ph.D (Management)
8 Years Exp.



Prof. Sayan Banerjee

Associate Professor
M. Sc, NET,
Ph.D (PURSUING)
21 Years Exp.



Dr. Rajiv Joshi

Associate Professor
Ph.D., MMM, PGDM
FDPM (IIM Indore),
Executive Education Programs
(Cambridge Judge Business
School UK, Babson College
USA, IIM Bangalore), BBA
22 Years Exp.



Dr. Santhi Perumal

Assistant Professor
MA
(Applied Psychology)
Ph.D
19 Years Exp.

ALUMNI SPEAK



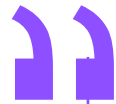
With an entrepreneurial dream bestowed in the minds of student managers of IMT Nagpur, the institute has always been the greatest pillar of support for knowledge and experiencing the dynamic environment constantly. IMT has always been a plethora platform for guiding and nurturing the students who have aspirations in their mind and I was fortunate enough to be a part of such an esteemed fraternity. Wishing luck to all the student managers for their future endeavours.

-Raj Kumar (2015-17)
Co-founder, Fyndhere Services Pvt. Ltd.



We are living in unprecedented times, an event which is sure to change the world. The need of the hour is to find innovative ways for adding value to the society. Economies around the world are suffering with many costs yet to be ascertained. In these uncertain times it is very important to stick to who you are as an individual and believe in yourself. Your subject matter expertise would help clients (internal & external) to have faith in you and be assured of their partnership. Every client retained today would become a strategic partner in not so long future. Always remember crisis also brings opportunities along.

Uday Saraf (2008-10)
Vice-President, MSCI Inc.



It's been around eight years since I left IMT but it still feels like yesterday. If someone would have told my younger self of where I am today ten years ago I wouldn't have believed it, but that is what IMT Nagpur has done to me. I will be forever grateful for it helped me to not only to gain knowledge and make me ready to face the challenges of the corporate world but most importantly the connections that I made here back then still remain strong to this date. The faculty with their warm smile and interactive way of teaching never made it look like a challenge to attend the class and not to forget the peer learning that was at offer here specially to learn from the experiences of people coming from different background and different parts of the country, was what made the two years such a memorable experience. And as famous Japanese quotes goes- "Learn from yesterday, live for today, hope for tomorrow."

Anurag Mishra (2011-13)
Vice President – BD, Regrow Biosciences.





My experience at IMT Nagpur was a memorable and exciting journey to me, one that profoundly impacted me as a person.

From a purely technical background, to the holistic environment of IMT Nagpur, I had to face many challenges and milestones that have shaped me into what I am today.

I not only learnt a lot about Marketing as a domain of knowledge, but through numerous assignments and group projects, also understood it's intricacies in a real world perspective.

But other than academics, my journey at this institution had a lot to offer me. From the company of likeminded people, who remain close friends, to interactions with distinguished members of the industry, I grew as a person. I will always cherish the beautiful green lawns and red brick buildings, the co-op, students mess and the resplendent flora and fauna of IMT campus. The vibrant cultural ethos of my alma mater remains close to my heart.

Mohit Singh (2011-13)
Account Manager, Microsoft



Two years of rigorous case-oriented methodology for management problem solving has proven to be of critical importance in my corporate journey. Playing the role of a student manager on campus and participating in multiple student organisations which simulate corporate management situations at IMT Nagpur, helped in preparing me for my role in consulting. Analytical thinking-based problem solving and decision-making assignments and guidance from the faculty at IMT Nagpur enabled me honing my critical thinking skills which are a key requirement for any Management role that a student manager aspires for.

One of the most important aspects of the pedagogy at IMT Nagpur is the emphasis that is given to clear and effective communication skills development. Multiple presentations, role playing exercises, project presentations, group discussions and team building exercises allow every student manager to upskill their communication skills. Clear thought process and effectively presenting ideas through high quality presentations and documents, has helped me greatly in my corporate journey.

Overall, the IMT Nagpur experience which is incomplete without the hours spent with faculty and with other student managers preparing presentations at all possible hours during the day and night, has enabled me to progress in my career with confidence and clarity of what my goals are for the long term.

Kartikey Upadhyay (2012-14)
Senior Consultant, Ernst & Young LLP





My Alma Mater, IMT - Nagpur has played an instrumental role in my professional journey so far. Institute has some of the best faculty members and subject experts, who have created a mix of practical case studies, theories, research work, workshops and interaction with industry leaders as part of curriculum. IMT prepares an individual to think, innovate, set goals and achieve. Also, a lot of focus is given towards shaping the personality of students - presentation, collaboration, interaction and communication. Campus and student facilities are one of the finest in India. IMT Nagpur alumni network is also growing bigger every year and there are many students who are successful entrepreneurs or working at senior management with top organizations in the world.

"EDUCATION IS NOT LEARNING OF FACTS BUT TRAINING OF MIND TO THINK" - Albert Einstein

Saurabh Sabharwal(Batch 2005-07)

Associate Director
Disney India - ESPN Digital



"IMT was the place where I came across Finance and Risk as subjects. Learning over there made me look forward to making in roads in the area of Risk Management. I would say this is amazing place to learn from the subject matter experts along with having lots of fun in 2 years".

Suresh Wadhvani(Batch: 2009-11)

Associate Director in Risk Advisory
Deloitte



My PGDM (Marketing) degree from IMT-N helped me rise in my career & establish myself as a successful marketer in the corporate world.

Vasudha Tingal(2013-15 Batch)

Assistant Manager - Social
Paytm

International Partnerships



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School, Groupe ESC Toulouse



Audencia Nantes
School of Management



Paris
School of
Business

PSB Paris School
of Business



Burgundy School
of Business



NEOMA Business School



KEDGE Business School



SKEMA Business School



Leipzig Graduate School
of Management (HHL)



IPADE Business
School,
Universidad
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HEM Business School



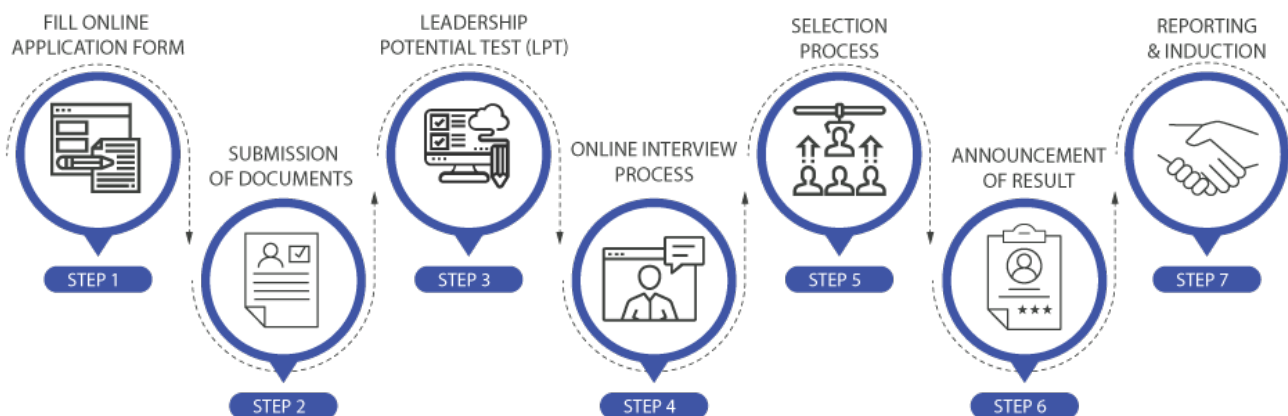
NOVA SCHOOL OF
BUSINESS & ECONOMICS

Nova School of
Business and Economics





ALBA Graduate
Business School





ELIGIBILITY


-  Minimum three years Bachelors' degree or equivalent in any discipline with minimum 50% marks in aggregate*
-  CAT (2021)/ XAT (2022)/ GMAT (January 1, 2018 – February 28, 2022)/ CMAT (2022) for IMT Nagpur**

* Applicants who are appearing for the final-year degree examination can also apply, subject to submission of all mark sheets and pass certificate to IMT's Academic Program office at a later date. Failing to do so will result in admission being cancelled.



** In the case of the candidates applying on the basis of GMAT and score is not provided, processing of application will be provisional, subject to IMT receiving the official GMAT score on or before February 28, 2022

SELECTION CRITERIA



Best Scores

-  Shortlisting on the basis of best test score in CAT-2021/ XAT-2022/ GMAT (Jan 1, 2018- Feb 28, 2022)/ CMAT- 2022 for IMT Nagpur.

Academic Scores

-  Academic Scores Xth, XIIth and undergrad scores
-  Quality of undergrad institute/ university

Work Experience

-  Both fresher's and experienced candidates are encouraged to apply for PGDM 2022-24. In case you are a fresher and have an interesting profile, then you have high chances to be a part of IMT.
-  For candidates with WE, we evaluate both the quality and duration.

Performance in Admission Process

-  Communication and Interpersonal skills
-  Analytical /Problem solving skills
-  Business Affairs and General Awareness
-  Domain knowledge
-  Future Potential for employability



FEE STRUCTURE

PGDM Batch 2022-24

Installment	Ist (at the time of Admission Offer)	IIInd (By 15th Oct. 2022)	IIIrd (By 15th Jan. 2023)	IVth (By 30th June 2023)	Vth (By 15th Oct. 2023)	VIth (By 15th Jan. 2024)	Total
Admission fees	50,000	-	-	-	-	-	50,000
Academic fees	1,86,000	1,90,000	1,90,000	1,90,000	1,90,000	1,90,000	11,36,000
Alumni fees	8000	-	-	-	-	-	8000
Caution deposit (refundable)	18,000	-	-	-	-	-	18,000
Total	2,62,000	1,90,000	1,90,000	1,90,000	1,90,000	1,90,000	12,12,000






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Nagpur 35 Km Milestone, Katol Road,
Nagpur - 441502

ADMISSIONS HELP-LINE:







 7722001204, 7447777668

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