



इच्छा शक्ति, क्रिया शक्ति, ज्ञान शक्ति

PROSPECTUS 2022



International Institute of Management Studies (IIMS)

Yes You Can...

NAAC Accredited



Approved by AICTE, Ministry of HRD, Govt. of India

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Academics



Admissions



Placements



Extra-curricular

ABOUT US

Our Vision.....

" To mould students into physically fit, mentally robust and professionally competent individuals, who are capable of assuming their rightful place as leaders in the industry and in the society of tomorrow."

Our Mission.....

" To impart holistic and industry oriented management training to students thereby ensuring their evolution into industry professionals at the end of their selected management programme."

Our Values.....

"True character has the delicate fragrance of a just blossomed flower, it emanates from within the person by the propulsion of his own self chosen ideals of life".

Keeping this ideal in view, we at SBES, apart from academics, we firmly believe in building a culturally oriented character. This is done by giving personal and timely inputs regularly.

"Coming together is a beginning, remaining together is progress and working together is success" this has been our motto all along.

IIMS, SBIIMS & IIMHRD(W) are B-Schools with a difference - institutions that believe in working 24x7x365 to procreate dynamic student managers. We at SBES firmly believe in making a student fathom the granularities of the corporate world.

SAIBALAJI GROUP OF INSTITUTES

International Institute of Management Studies (IIMS)

SaiBalaji International Institute of Management Sciences (SBIIMS)

International Institute of Management & Human Resource Development (IIMHRD (W))

R.B. Mundada College of Arts, Commerce & Science

SaiBalaji Junior College

SaiBalaji Public School

Bumblebee Kids Pre School

GOVERNING COUNCIL

Governing Council

Chairman, BOG	Mr. S. Shrinivasan	Vice President - SBES
Trust Nominated Member	Brig. (Retd.) Dr. R. C. Pathak	Professor Emeritus, Author
Trust Nominated Member	Dr. Amarendra Sahoo	Industry Expert
Trust Nominated Member	Prof. Manish R. Mundada	President, SBES
Trust Nominated Member	Mr. Raj V. Verma	Former Chairman, National Housing Bank Whole Time Member - Pension Regulatory & Development Authority
Trust Nominated Member	Dr. Sudhir Kumar Goyal	IAS (Retd.), Former Additional Chief Secretary - Govt. of Maharashtra
Trust Nominated Member	Mr. Rajpal Arya	Chairman, MRC Logistics
Trust Nominated Member	Mr. D. M. Phadtare	Joint CP (Retd.)
Trust Nominated Member	Mr. Manish Khandelwal	CEO, Unitherm Engineers
Trust Nominated Member	Mr. Nikhil Wadgaonkar	Director IT, Seagate Technology
Ex Officio Member AICTE	Regional Officer, Western Regn. Office, AICTE	Ex. Officio Member, BOG
Nominee of Regional Committee, AICTE	Name Awaited from AICTE	

Academic Advisory Board

Member Secretary	Dr. Roop Kishore Singhal	Director – IIMS
Member	Dr. H. K. Pradhan	Professor - XLRI, Jamshedpur
Member	Dr. Mayanka Sharma	Director - IIMHRD (W)
Member	Dr. Dhanajay Bagul	Director - SBIIMS
Member	Mr. Miniocher Patel	International Motivational Speaker
Member	Prof. Manish Bhalla	Former Asstt. Director - AICTE

FOUNDER PRESIDENT'S MESSAGE



"We all have dreams, but in order to make dreams come into reality, it takes an awful lot of determination, dedication, self discipline & effort"

--Jesse Owens ...1936 Olympics

"Your beliefs become your thoughts, your thoughts become your words, your words become your actions, your actions become your habits, your habits become your values, your values become your destiny."

-Mahatma Gandhi

With a vision of imparting value based education and creating future corporate leaders, we established SaiBalaji Education Society (SBES), in the year 2005. At SBES, we not only follow international academic practices, innovative teaching methodology but also focus on all round development of students.

Holistic development is ensured by year round academic events and placement calendar. Organizing various cultural, sports, academic and corporate events like Business Conclave, Startup Conclave, Corporate Football League, Rotaract club activities etc. enables to enrich the experience of students enhancing their personality thereby improving their decision making and interpersonal skills.

Our internship program, winter field work, summer internship project, social and entrepreneurship projects are all designed keeping in mind the expectations of industry from the future corporate managers and aims at providing real world scenario.

I am happy to state that all the events at SBES are organized by student council, various students' cells like placements, e-cell, Rotaract club and various specializations like HR, Marketing and Finance.

With changing role of managers and leaders amidst various disruptions, we firmly believe that the future lies with individuals with strong Emotional Quotient, Social Quotient and Intellectual Quotient; we strive for inculcating these qualities in our students.

In my capacity as Founder President, SaiBalaji Education Society, I welcome you and assure that each individual would get equal opportunity.

Best wishes!

Prof. Manish R. Mundada
Founder President, SBES

DIRECTOR'S MESSAGE



FCMA (Dr.)Roop Kishore Singhal
IIMS Director

Dear Students,

Congratulations for taking the first step towards changing your future by considering International Institute of Management Studies as your place to study. It gives me great pleasure and honour in extending my heartiest greetings and welcome you to one of the premier institutes in Management Studies in Pune. IIMS offering PGDM has a dynamic curriculum incorporating the contemporary issues. We have adopted 'learner' centric pedagogy where the focus is on the students, the faculty acting as facilitators. We impart skills of data based analysis of business situation and train students to develop problem solving skills with a bias for action. Our case based methodology simulates real life cases of experiential learning. In addition to acquiring domain knowledge of marketing, finance, HR, our students develop people management skills as team players. We tap the potential of each student and nurture them by peer learning and mentoring. Through our incubation centre, SBES provides the platform to our students to unleash the potential in them to become entrepreneurs.

I am confident, we faculty and students will jointly translate our vision of making SBES one of the outstanding group of institutions both in domestic and international landscape.

Wish you all the best in your chosen path! We look forward to see you soon.

DEPUTY DIRECTOR'S MESSAGE



Dr. Laxmidhar Biswal
Deputy Director (Academics, Discipline & Admin.)

Dear Students,

Welcome to IIMS Pune. You have chosen the right institute and course for your corporate employ-ability skills training. We are certain with the available faculty members, infrastructure, and help of the all staff your stay this place will be comfortable, fruitful and educative and it will help fine tune your hidden talent. It would be our endeavor to ensure that you pass out with flying colors and provide necessary leadership in years to come... We wish you all the best...!!!



Dr. Nitin Ranjan
Deputy Director (Extracurricular Activities & Student Relations)

Dear Students,

Welcome to IIMS Pune, Learning once again takes center stage as we plan ahead for a better world. Young graduates are expected to provide economic value from a very early stage. This is only possible if students go through the right immersive experience. The Institute stands at the frontiers of excellence in curricular, co-curricular and extra-curricular activities which ensures 360 degree growth and make education complete. I welcome you wholeheartedly to International Institute of Management Studies and look forward to partner you in your journey towards excellence. Together, let's build a great future for our country and for ourselves.



Dr. Ekta Joshi
Deputy Director (PR, Branding, CSR & Rrotract)

Dear Students,

Welcome to IIMS Pune, Apart from academics we at IIMS believe in your all round development by imbibing the required skill sets through CSR, Rrotract activities to make you dynamic, smart & employable. Our PGDM programme incorporates the necessary ingredients of social awareness, business environment in various domains complementing the academic ability of the participants in order to help them blend their career that suits them best as responsible citizens of the world.

ABOUT PUNE



Pune, the Oxford of the East, is fast emerging as the IT and educational capital of India. Pune is one of the very few places in the country, which has a great historical tradition and a wonderful geographical location. Located at an altitude of 2000 ft above sea level and partially hidden by the mighty ranges of the Sahyadri mountains, the place has witnessed spectacular advancement, tremendous growth and a rapid face lift yet retaining its ancient flavour and oriental character.

Pune as Education Hub

Students from varied locations of India and abroad, prefer studying in Pune. The educational institutes in Pune provide world-class infrastructure and living conditions at serene localities to attract students even from Europe, the US and Australia. Students with varied interests avail education facilities in Pune, in almost every stream. The majority of students opting for courses in medicine, engineering and management disciplines. Pune is also well known as a student town; there are 9+ universities in Pune, some over a century old (including Asia's third oldest engineering institute, the College of Engineering, Pune), so top students from all over the country flock to Pune. And with well-paying jobs readily available for the aspirants, many of them prefer to locate in Pune. The institutes have been intrinsic to providing a talent pipeline of students from the engineering and management streams to the different sectors.

Pune as Industrial Powerhouse

Numerous IT, automobile, manufacturers and ancillary companies have invested heavily to set up state-of-the-art production facilities in Pune. Maharashtra government has played a key role in attracting investment and widening the scope of industry. "Pune's strength in research and development, evinced by the presence of over 60 global multinational companies and R&D centers, and abundant availability of skilled manpower has consistently helped attract investments from domestic and foreign engineering companies. For any business to succeed, location has always been key. Its proximity to India's financial capital-Mumbai-is just one of the many benefits of setting up business in Pune. The city also has three inland container depots, which facilitate the import-export of goods and raw material. Pune is conveniently located near India's largest container shipping port, Nhava Sheva, operated by the Jawaharlal Nehru Port Trust (JNPT) and is well connected to major national highways for pan-India distribution.

Transport : City's infrastructure is excellent with public transport buses reaching every part of the city mainly from Swargate, Deccan Gymkhana, Shivaji nagar, Pune station, MG Bus Stand, Saras baug, Pune Municipal Corporation and kothrud. A city with a large two wheeler population, also has three seater rickshaws, rental cars as per an individual's budget. Local trains ferry passengers to various scenic spots like Lonavala & Khandala.

Connectivity : Pune is well connected by air, rail and an express highway to Mumbai, the commercial capital of India, as well as to other prominent metros and cities in India. Pune has three major bus stations viz., Railway station, Shivajinagar & Swargate Bus Stand. Many private airlines have their booking offices in Pune and also operate from here. They have commenced International flights to Dubai, Singapore & Frankfurt.

Living in Pune : The city has an excellent cosmopolitan mix catering to the largest numbers of student population in India, coming from different states and backgrounds. With its safe and secure living conditions one does not feel apprehensive to enjoy the obedient nightlife available.

Post Graduate Diploma in Management (PGDM)

IIMS offers Post Graduate Diploma in Management (PGDM), two years full time program with triple specialization of choice.

Programs offered:

- | | |
|--|------------|
| 1. PGDM (IB + Major + Minor) | 180 Intake |
| 2. PGDM (Retail & E-Commerce+ Major + Minor) | 60 Intake |

Major would be offered from following options:

1. Marketing
2. Finance
3. HR
4. Supply Chain Management
5. Business Analytics

Minor would be offered from following options:

1. Supply Chain Management
2. Marketing
3. Finance
4. HR
5. Mass Communication & Media
6. Business Analytics
7. Information Technology

Note :

- Each paper of 100 marks is equivalent to 3 credits.
- Total program is of 108 credits across six semesters.
- New Minor options can be added based on Industry need and market conditions.
- In addition to the above academic syllabus, professional certificate program per trimester will be conducted.
- Workshops on various specialization topics from Industry Experts and International Faculty are offered.

Objective

- To equip students with conceptual and interpersonal skills for effective managerial decision-making
- To nurture standards for professional excellence, integrity, honesty and fairness

Key Features

- Two Years Full-time Residential Programme.
- Regular input by Industry Experts.
- International Exposure.
- Regular Industry Visits.
- Incubation Center.
- Conclaves & International Seminars.
- Corporate Mentorship.

Certification Program

- 1) Finishing School Program
- 2) Business Analytics
- 3) SAP
- 4) Digital Marketing
- 5) Foreign Language

ACADEMIC PROGRAMME



“Marketing is not the art of finding clever ways to dispose of what you make. It is the art of creating genuine customer value”

- Philip Kotler

The world of Marketing is very dynamic. It is changing every day. It's imperative for marketing professionals to adapt these changes very quickly to be successful in the Corporate. At IIMS, we prepare the students to accept the challenges in the VUCA world of Marketing by not only the classroom trainings but also through live projects, winter internship and summer internship, where they get exposures to real life challenges and learn to deal with it.

- Dr. Abhay Mishra, HOD (Marketing)

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Triple Specialisation: IB / Retail & E-Com+ Marketing + Minor

Year 1

Semester I

- 101 Principles & Practices of Management
- 102 Managerial Accounting
- 103 Managerial Economics
- 104 Information Technology
- 105 Statistics & Quantitative Techniques
- 106 Marketing Management
- 107 Organizational Behaviour
- 108 International Business - I
- 109 Foreign Language - I

Semester II

- 110 Cost Accounting
- 111 Marketing Management- II
- 112 Marketing Research
- 113 Management Information System & E-Commerce
- 114 Business Law
- 115 Consumer Behavior
- 116 Digital Marketing
- 117 Services Marketing
- 118 Integrated Marketing Communication

Year 2

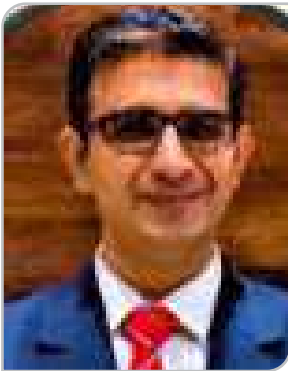
Semester III

- 119 International Business -II
- 120 Marketing Analytics
- 121 Marketing of financial services
- 122 International Marketing
- 123 Sales and Distribution Management
- 124 Strategic Management
- 125 Corporate Communication-I
- 126 Product and Brand Management

Semester IV

- 127 Strategic Marketing
- 128 Business to Business Marketing
- 129 Marketing of Luxury Products
- 130 Entrepreneurship Management
- 131 Corporate Communication – II
- 132 Brand Marketing
- 133 Customer relationship Management
- 134 Ruler Marketing
- 135 Direct Marketing

ACADEMIC PROGRAMME



Finance specialization at IIMS has a perfect blend of faculty members in-house and industry. The professionals from industry give exposure to our students on current industry scenario and the pace at which digitalization is growing in this industry, while the in-house faculty members help to keep students grounded with the required conceptual skills. We offer certifications like Financial Modeling, Financial Derivatives, Equity Research Analysis, Credit Rating Analysis, SAP etc.

Our finance specialization students have been placed with leading companies in into profiles like Research Analysts in areas of Equity/Derivatives/Technical/ESG/Security Markets, Investment Banking, Private Equity, Financial Planning, Financial Planner in Alternative Investments, Private Equity, PMS, Mergers and Acquisitions, Audit & Taxation and other profiles offering various financial services.
- FCMA Prof. Kapil Kapdiya, HOD (Finance)

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Triple Specialisation: IB / Retail + Finance + Minor

Year 1

Semester I

- 101 Principles & Practices of Management
- 102 Managerial Accounting
- 103 Managerial Economics
- 104 Information Technology
- 105 Statistics & Quantitative Techniques
- 106 Principles of Accounting
- 107 Organizational Behaviour
- 108 International Business -I
- 109 Foreign Language - I

Semester II

- 110 Cost Accounting
- 111 Financial Management
- 112 Financial Markets & Institutions
- 113 Corporate Finance -1
- 114 Audit & Corporate Taxation
- 115 Management Information System & E-Commerce
- 116 Business Law
- 117 Financial Modelling
- 118 Security Analysis & Portfolio Management
- 119 Corporate Finance -2
- 120 Currency Derivatives

Year 2

Semester III

- 121 International Business -II
- 122 Equity Research & Analysis
- 123 Credit Rating & Analysis
- 124 Corporate Laws for CFOs
- 125 Strategic Management
- 126 Corporate Communication-I

Semester IV

- 127 SAP Training in FICO
- 128 Merger & Acquisition / Corporate Restructuring
- 129 Entrepreneurial Finance
- 130 Entrepreneurship Management
- 131 Corporate Communication – II
- 132 Investment Banking
- 133 Fintech & Blockchain Technology

ACADEMIC PROGRAMME



The role of HR has been constantly evolving. There is a paradigm shift in HR, an agile business partner in today's modern business organization, a strategic business partner having noteworthy contribution in business decisions, critical transformation and to develop employee values. Today's human resource professionals require to be strategic thinkers with an acumen to run business effectively in competitive world fostering innovation and creativity.

At IIMS, we ensure that the students opting for HR specialization are not only aware about the HR practices and HR laws but also get an opportunity to closely work with the Corporate to practice the concepts learnt in the classroom. Our key recruiters & trainers include Tata Technologies, Volkswagen, Jaro Education, Tech Mahindra to name a few.

- Prof. Ekta Joshi, HOD (HR)

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Triple Specialisation: IB / Retail + HR + Minor

Year 1

Semester I

- 101 Principles & Practices of Management
- 102 Managerial Accounting
- 103 Managerial Economics
- 104 Information Technology
- 105 Statistics & Quantitative Techniques
- 106 Basics of Marketing
- 107 Organizational Behaviour
- 108 International Business -I
- 109 Foreign Language - I

Semester II

- 110 Cost Accounting
- 111 Human Resource Management
- 112 Recruitment & Selection
- 113 Management Information System & E-Commerce
- 114 Business Law
- 115 Competency Mapping & Leadership Development
- 116 Learning & Development
- 117 Labour Law -I

Year 2

Semester IV

- 118 International Business -II
- 119 Labour Law – II
- 120 Human Resource Information System
- 121 Performance Management System
- 122 Strategic Human Resource Management
- 123 Strategic Management
- 124 Corporate Communication-I
- 125 HR/Employee Manuals

Semester V

- 126 Employee Engagement Practices
- 127 Global HRM
- 128 Talent Management
- 129 Entrepreneurship Management
- 130 Corporate Communication – II
- 131 Live Project on HR
- 132 Organizational Development
- 133 Cases in HRM
- 134 Industrial Relations

TEACHING METHODOLOGY



New Age Management Certification Courses:

IIMS has collaborated with agencies to provide certification courses to students in respective domain, such as Technical Analysis, Financial Modeling, Financial Analytics, Job analysis, Competency Mapping, Payroll Management, Innovation Management, Personality Development and the like. Such workshops provide insights to students into various predictive tools which can be used in the conduct of work in industry.

Live/Field Projects with Industry Visits:

IIMS believes in the philosophy of "learning by doing". Students at IIMS are required to complete field projects within the industry according to the area of specialization and industry expectations.



Industry Interface through Seminars and Conferences:

IIMS students are encouraged to participate in Conference and Seminar organized by Top B-Schools. A judicious blend of theme seminars, panel discussions, conferences, guest lectures, CEO interactions, academic sponsorship of national and international corporate events, research activities & field studies are constantly a part of the curriculum.

Collaboration with Corporate Bodies and Associations:

IIMS has collaboration with bodies representing Industry and has successfully associated with them in various initiatives. Students through this platform, get an opportunity to attend various workshops, seminars and conferences which helps them connect with corporate leaders.



Corporate Guest Sessions:

Students in every trimester, get an opportunity to interact, learn and attend sessions from the stalwarts from Corporate. IIMS has continuously strived for the best corporate exposure to its students, as it firmly believes that a strong industry-academic interface plays a pivotal role in enriching the learning experience at a B-School.

Teaching Methodology Mix Pertaining to Industry Needs:

IIMS faculty ensures a thoughtful mix of teaching methodologies to be delivered in the classrooms, thus the teaching is not only limited to conceptual clarity but also giving practical exposure to the students by using techniques such as field assignments, marketing research, role plays, simulation, online modules, computer-based learning, case study analysis, presentations, MOOCs, Webinars, to name a few.



Incubation Cell:

Existing students with Business Plans identified with the potential to get converted to start-up companies find a conducive platform at IIMS at pre-revenue stage to get incubated in the Institute and develop their product prototypes and business models before they take it forward as a fully functional small enterprise. IIMS offers students the benefit of available infrastructure, active mentoring and guidance, access to business networks and other resources from the institute.

FULL TIME FACULTY



FCMA

(Dr.) Roop Kishore Singhal

Qualifications : Ph.D., ICAI-CMA., M. Com.

Experience : 25Years Corporate & Academics

He is first class in academics having Honours Graduate with Business Administration as particular, Post Graduate with University Gold Medal, Qualified Cost Accountant (ICAI-CMA).

He has earned his Doctorate in corporate Restructuring, to his credit also having around more than twenty research papers in presenting/publishing at national/international conference/symposium, in UGC approved journals besides conducting workshops/seminars.

Management Institute's teaching experience with 25+ years and industry too almost a decade. He has served at so many places across India and internationally Kigali, UAE.



Dr. Tripti Sahu

Qualifications: MBA, Ph. D (Marketing), FDP (IIMA)

Experience:

She is an alumna of Symbiosis International University Pune, and IIM, Ahmedabad. To her credit she has 16 years of teaching and research experience. Her research interests lie in the area around Sustainable Management and fields of Marketing Management, specifically Consumer Behaviour and Brand Management. Previous research projects and publications have addressed issues related to Green Marketing and Consumer Behavior.

She has attended a large number of Seminars, Workshops, Conferences and Educational Programs and has presented more than 25 papers in various National and International conferences has published many research papers in national and international journals of repute and also contributed a chapter in a book on sustainable managements. She has recently won best paper award in the 2nd International Conference on Management, Finance and Economics organized by Innovative research publications in Thailand.



Dr. Vilas Kulkarni

Qualifications: MBA, Ph. D (HR)

Experience: TOTAL 31 YEARS, Non Industrial - 15 Y

Dr. Vilas Kulkarni is an expert in the field of Management. He is Basically Electronics Engineer but being chosen field of Management he completed MA History, Diploma in Russian Language, Diploma in Business Management, Master of Management Science, Diploma in Labour Laws & Labour Welfare. He has received prestigious Pune University Doctorate (Ph.D) in "Total Quality Management [TQM] in 2007".

He is a renowned Management Consultant. He is having very good reputation in Industrial Establishments of Pune, Roha, Mahad, Satara Ahmednagar, Nashik, Chiplun, Ratnagiri, Sangli Kolhapur etc. in Maharashtra as well as at Ankleshwar, Vapi in Gujarat G.I.D.C for conducting 2189 Training Programmes on various 20 TOPICS ON BEHAVIOURAL SCIENCE.



Dr. Vijay Nimbalkar

Qualifications: BSc., MPM (Human Resource), Ph. D (Management)

Experience :

He has BSC, MPM and pursuing PhD in Human Resource Management.

He has a vast experience in industry which comprises of Sales, Marketing, HR and Training of about 17 years and 11 years in Academics varying from teaching upto grooming and mentoring students.



Dr. Sangeeta Rajput

Qualifications: M.B.A. (Marketing) - Pune University, Advanced Diploma in JAPANESE language, N4, N3 (Japanese) Japanese Language Proficiency Tests with 92%.

Diploma in Computer Applications & Management, PhD Scholar

Experience : She has served in Corporate for 6 years at different levels & has 11+ years Academic experience in various renowned organizations. Her other areas of interest are in Marketing field and she also worked as a Pune University panel member of Marketing subjects paper setting for several years. She has published several research papers in referred journals and presented research papers in national & international conferences including Hiroshima, JAPAN & IIM Calcutta.

She has been awarded Best Employee in 2010 & Best Faculty for consecutive 3 years. She has been also awarded as 'Excellence in Foreign language Award in 2015.



Dr. Sumedha Kulkarni

Qualifications: Ph.D. (Management), M.B.A, B.SC, Executive certificate Program in Marketing Analytics, Diploma in Import Export Mgmts.

Experience : She has earned Ph.D. in Management from Kalinga University, Raipur, Chhattisgarh. She has sound hold on ERP, Business Analytics, Program/Project Management. She worked for 35 years, 18 years Marketing and Marketing Research, in India and abroad, While in Kenya, worked very closely with social scientists and NGOs and other key stake holders such as government, community leaders, politicians, Academia and donors. Have written grant proposals, for various programs and managed baseline and follow up surveys followed by data analysis and reporting to various stakeholders. 14 years in Information Technology (3 years in Kenya) - Oracle ERP, Business Analytics. Have worked as Solution Architect, Business Analyst, Project/Program Manager and Business Head for Profit Center in India and abroad. She has worked four years in with four years in Academics with leading Management Colleges. She taught subjects include; Marketing research, International Marketing, B2B Marketing, Business Research, Analytics and Project Management.

FULL TIME FACULTY



Dr. Nidhi Tejpal

Qualifications:

M.Com, M.Phil, Ph.D (Finance)

Experience :

Dr. Nidhi has a total experience of over 17 years with exposure in both Industry and academics. The core subject areas are the Capital Markets with s.r.t in Equity Markets Cash and Derivative's segment, Technical Analysis. The subjects like Financial Markets, Banking and Insurance, Merchant banking and Financial Services, Corporate law and Finance also happens to be of great interest.

She has participated and presented to her credit various research papers in both National and International Conferences' and journals of repute.

Membership: She is a life time member of the 'Business Ethics Foundation' a registered NGO in Pune, registration number 142019. Where she has served as a co-ordinator and secretary for the Mumbai Chapter.



Dr. Lokesh Arora

Qualifications:

Ph.D, MBA

Experience:

Dr. Lokesh Arora is having 20 years of professional expertise in the Industry and academics along with a quest for the research, He actively looking forward to pass on the practical knowledge along with theoretical concepts to management students. Along with teaching, He has passion for the research and his research papers are published in various national and international journals. His areas of interests are Marketing Management and Retail Management.



Dr. Nitin Ranjan

Qualifications:

Ph.D, MA (Economics), MBA (Marketing), Pursuing Ph. D. (Economics)

Experience:

Teaching Experience - 8 years & Industry Experience - 1 year,

Dr. Nitin Ranjan has attended FDP (Faculty Development Programme) at IIM (K) on Research Proposal Development.

Dr. Nitin Ranjan is a PhD in Marketing from Baba Saheb Bhim Rao Ambedkar University and has done his MA (Economics) from the same University. He has completed MBA Marketing from ICFAI University. He is currently imparting sessions on Managerial Economics. He has attended a large number of Seminars, Workshops, Conferences and Educational Programs and has presented more than 11 papers in various National and International conferences, and has published many research papers in national and international journals of repute, He is pursuing Ph.D. in Economics from Symbiosis International University.



Dr. Abhay Mishra

Qualifications:

M.B.A. (Marketing), Ph.D.

Experience:

Dr. Abhay Mishra has total 16 years of experience in industry and academics. His area of specialization is Marketing. He has served more than 6 years in the corporates with leading multinational companies in the field of Sales. He is having 10 years of rich experience in academics.

He has attended Faculty Development Program in IIM Kozhikode. He has attended large number of seminars, conferences and workshops in leading educational and corporates platforms.

He has attended International Immersion Program

His area of research in the field of E-business, M- commerce, Internet of Things, General Insurance, Consumer behavior, Technology Mgmt. & General Mgmt. The core subjects areas like Marketing Management, Sales Management, Consumer Behavior, Advt. & sales promotion etc.



Prof. Kapil Kapadiya

Qualifications:

MBA, M.Com

Experience:

Prof. Kapil H. Kapdiya is associated with management studies since 2009, hence he has more than 10 years of work experience in academics. His area of interest is Financial Management. Prof. Kapdiya has published and presented several research papers in UGC CARE/Approved International and National level journals and conferences in India. He has proactively participated in various Faculty Development Programmes in numerous institutes and universities in India including the Indian Institute of Management, Bangalore. Prof. Kapdiya is currently pursuing Doctorate by Savitribai Phule Pune University, Pune. He is an MBA (FM) and M.Com degree holder. He has also cleared various MOOC's courses on "Academic Writing" and "Soft Skills"



Dr. Priyanka Rotey

Qualifications:

PhD (Management), MBA (HR), B.Sc.

Experience:

Experience: An overall Experience of 5 Years

Dr. Priyanka Rotey has near about 6 years of experience in academics. She has completed her Ph.D. in Management (Human Resources). She has taught human resource management, quantitative techniques, operations research, operations management etc. She has published several research papers in referred journals and presented research papers in national & international conferences. She has attended various seminars and workshops. She has handled many portfolios as an in charge. She has into her credit publication of 34 research papers at National and International level refereed journal and conferences. She has published four case studies and one video based case study on leadership skills of M.S. Dhoni with Humming world publishers.

FULL TIME FACULTY



Prof. Nishant Ranjan

Qualifications:

MCA , PGDM, Pursuing Ph.D.

Experience:

An overall Experience of 13 years of which 8 years in Academics and rest in Software Industry. Served in MNC as Software Engineer, developed and designed several IT Applications, many of which are live and being used in the Industry.

His core subject areas are Database Management System, Management Information System, Web Technology and Digital Marketing. Handles various in house IT Projects and serving the organization as HOD - IT.



Prof. Anil Varma

Qualifications:

B.Com, PGDCS, M.Com, MBA, PGDM, UGC NET Certified, PGDIBO, SAP Certified Business Associate, Pursuing PhD (Management)

Experience:

Prof. Anil Varma has a blend of industry and academic experience. His corporate experience of 17 years has been in the field of Marketing and Retail. His passion for academics led him to take up teaching assignment on full time basis. He went on to gain teaching experience of over 10 years. His area of expertise and interest is in the field of Marketing and Retail. He has to his credit 23 derivative books published. He has authored papers in the field of marketing, E-commerce and M-Commerce.

His areas of research and teaching include Digital Marketing, Services Marketing, Sales and Distribution, Advertising and Media management, Retail Management, International Marketing and Rural Marketing.



Prof. Girish Naik

Qualifications:

MBA

Experience :

Prof. Girish R Naik is equipped with 20 plus years of work experience across private and education sectors. He has deep expertise in Client Relationship Management, Requirements Management, Business Development and Marketing centered for Human Resource functions. Girish is an outgoing, motivated team player eager to contribute to dynamic customer service supplemented by professional work ethics. He has graduated in Master's Degree in Management (MBA – Marketing and HR) from Savitribai Phule Pune University. He is currently holding the position of senior corporate relations and is actively involved in corporate relation, Training and Placements.



Dr. Shekhar Verma

Qualifications:

M.B.A. (Marketing), Ph.D.

Experience:

12 + years of Experience

Dr. Shekhar Varma has broad experience in corporate and academics. He is having total 12 years of experience. He has served 6 years in corporate in the field of sales and marketing. He has 8 years of experience in teaching and research. He has published number of research papers in National and International journals. His research lies in the area around Sales Management, Consumer behavior, Technology Management and General Management etc. He has attended various seminars, conferences and workshops.



Prof. Kshirod Chand

Qualifications:

B.Sc, PGDBM, MBA (Marketing)

Experience : 8 Years

An overall Experience of 12 Years

With 12 years of diverse experience in Corporate and Academics. Prof.Kshirod Chand is Asst.Professor in the faculty of marketing .He is having 4 years of industry experience and more than 8 years of Academic experience. Currently he is working in the Placement and Corporate Relations Department. Prof.Kshirod Chand competence has been mentoring and guiding students and he loves to be in this noble profession.



Prof. Jyoti Shukla

Qualifications:

M.Com (Accounts),MCA, PGDM

Experience :

She has total 19 Years of experience. She has Teaching experience of 4 years as IT Faculty cum HOD (IT dept.) and also worked as a Trained Faculty for International Students (AUPP) Australian University Melbourne &Bellarat. She has awarded for 'Mrs. Beautiful Smile' in Mrs. M.P contest, Award for Best Performance Admission Team support, Award for Best outstanding women Personality in Education sector by Armicalgroup,women's Achiver Award.

FULL TIME FACULTY



Dr. Nalini Dixit

Qualifications: Ph.D. (Banking Sector Reforms), M.Phil, M.Com. B.Com

Experience:

15 Years in Teaching and Administration. Dr. Nalini's areas of interests include Banking, Consumer behavior, etc. She has published several research papers in referred journals and presented research papers in national & international conferences, Seminars across the country.

Following are some details.

2004 :- Paper presented in National Seminar organized by St. Thomas College, Bhilai Topic :- "Business Process Outsourcing"

2006 :- Paper presented in National Seminar organized by Shri Shankaracharya mahavidalaya sec-06, Bhilai Topic :- "Changing Pattern of India's Foreign Trade as a result of Privatisation Globalisation"

2006 :- Paper presented in National Seminar organized by Shri Shankaracharya mahavidalaya sec-06, Bhilai Topic :- "Bharat mein Nijikaran evam Vishwavyapikaran ki ek jhalaj"

2012 :- 13th National Conference on "Mapping For Excellence: Challenges ahead (Quality management In Higher Education)" Held on feb. 16, 2012

2012 :- 1st International Conference On "Dynamics Of Practices in Management" Held on 22nd- 24th December 2012 at Maharaja Ranjit Singh College of Professional Sciences, Indore And Many more...



Prof. Akanksha Taunk

Qualifications:

Qualifications: B.Sc (Industrial Microbiology), M.Sc (Biotechnology), MBA (Marketing + HR dual Specialization). Pursuing Ph.D. in Human Resource Management.

Corporate Experience: 2.5 years (As an HR Manager)

Institutional Experience: 8 Years (As Asst. Professor/Corporate Relations Officer)

Extra Qualification: ADCA (Advanced Diploma in Computer Applications). A seasoned Scholar having over 3 years of extensive experience in the areas of General Administration and Human Resource Management. 1 year of experience as Assistant Professor and Corporate relations Officer.



Dr. Laxmidhar Biswal

Qualifications:

M.A., LL.B. MPM, PhD

Experience:

Prof. Laxmidhar Biswal is having more than 10 years of Academic experience in various organization at various position in Education Sector, currently working as an Assistant Professor. He has around 4 Years Experience as a Practitioner lawyer in Orissa High Court.

He is a Post Graduate in Master of Arts (M.A.) from Utkal University, Orissa and Master in Personnel Management (M.PM) from University of Pune. He is a Law graduate from Utkal University, Orissa. He is pursuing PhD in Management.



Prof. Neha Agarwal

Qualifications:

MBA, Research Scholar

Experience : 10 Years +

Prof. Neha Agarwal is currently working as HOD-Center for Life Skills. She is a skilled Academician with demonstrated history of working in the Education Management Industry. She has 10+ yrs of rich experience in Industry as well as Academics. She holds Masters Degree in Management and currently pursuing PhD. She has presented papers in National and International Conferences and published books on Communication. She has attended many Seminars and Workshop.

She has provided coaching to people from diverse walks of life on Effective Communication Skills, Presentation Skills, Image Management, Business Etiquette, Positive Attitude, Self Motivation etc. She is skilled in mentoring management students for Campus to Corporate transition.



Prof. Poonam Soni

Qualifications:

MPM, PGDM

Experience :

An overall Experience of 12 Years

Prof. Lalwani holds Masters in Personnel Management degree and work in Corporate Relations and Placements Department.



Prof. Nutan Singh

Qualifications:

MBS, PGDBM, BSc (Biotechnology)

Experience : 6 Years

Prof. Nutan Singh has completed her Post Graduate Diploma in Business Management and Master of Business Studies from University of Pune. She has more than 6 years of academic experience. She is currently pursuing her Ph.D. from Awadhesh Pratap Singh University, M.P. Her research area includes Human Resource Management and has published research papers at National and International Seminars & Conference.

VISITING & ADJUNCT FACULTY

Sr. No.	Name	Qualification	Exp	Subject
1	Dr. Bhooshan B. Agalgatti	DCPL DOA , DLL&LW , PGT&D , PGDHRM , DBM , DPMIR , B.Sc (Electronics) ,MBA PhD,	30 yrs	International Business - I
2	Dr. Pranab Deb	M Tech, MMS, PhD	25 yrs	Business Ethics & CSR
3	Dr. Shubro Banerjee	M Sc, MBA	35 yrs	Rural Marketing
4	Prof. Amey Pangarkar	PGDM	4 yrs	Digital Marketing
5	Prof. Amit A. Gursale	MBA (P.T.) – (HR & Behavioral Science), B.E. (Mechanical)	18 yrs	Organisational Behaviour/ Recruitment Strategy
6	Prof. Arvind D. Navagire	M.A. (English), Certified Advanced Instructional designer, Certified in M- Power	13 yrs	Business Communication/ Corporate Communication
7	Prof. Ashok Soman	B.Sc, DBM, DMM, Dip in PERT/CPM	55 yrs	Principles& Practices of Management
8	Prof. Bindu P. Narayanan	MBA- Finance, Level 4 Directive Communication Psychology Trainer	11 yrs	Business Communication / Corporate Communication
9	Prof. G V Subba Rao	MBA, CAIIB,PG.Dip. IRPM, DCB	54 yrs	Intro. to Banking & Financial Services/ Financial Markets & Institution
10	Prof. Gurudutta Dhanukar	B.E Civil, Interior Designer At – BSE BIL	32 yrs	Currency Derivatives
11	Prof. Hemant Kale	Advance Program in HRM (IIM, Lucknow)	30 yrs	Logistics & Supply Chain Management
12	Prof. Minakshi Vaishampayan	M.Sc. (Virology), LLM, DCIPR Partner at MSJ ASSOCIATES Trademark Agent & Patent Attorney	11 yrs	Legal Aspects of Business
13	Prof. Niraj Satnalika	B.Tech,Post Graduation Diploma in Management	8 yrs	Introduction to Credit Rating
14	Prof. Pallavi Sakharkar	Bachelor's Degree in Mathematics, Higher Diploma in Software Engineering, MBA	17 yrs	HR Analytics
15	Prof. Piyush Nathani	CA	10 yrs	Taxation/ Financial Moudling
16	Prof. Pooja Mimrot	MBA, Pursuing PhD	10 yrs	Marketing Research - II
17	Prof. Rajesh PJ	b. Sc (Chem) MBA (Mktg)-PUMBA, Phd	23 yrs	Retail Operations & Merchandising
18	Prof. Rajiv Taneja	PDGBM	41 yrs	Consumer Behaviour
19	Prof. Rakesh Pathak	BE, MS, PGPEX- VLFM	28 yrs	Project Management
20	Prof. Ravi Chhabra	B.E., M.B.A.	57 yrs	Marketing Management-II/ Principles of Marketing
21	Prof. Rohitesh Gidwani	PGDBA, Advanced Course in Management, Pursuing PhD	29 yrs	Sales & Distribution Management
22	Prof. Ronak Shah	BE, MBA	20 yrs	Aptitude Test
23	Prof. Rupali K. Somani	B.E (E & T C) , OCA,IBM Certified Designer - Cognos 10 BI Reports. IBM Certified Developer - Cognos 10 BI Metadata Models	15 yrs	Business Analytics
24	Prof. Sandesh Banger	BE, PGDM (Indian Institute of Management, Kozhikode), NET (IIM Kozhikode)	6 yrs	Equity Research
25	Prof. Suja Shaji	B.Com , Masters Diploma in HRM & HRD , Train the Trainer	25 yrs	Competency Mapping & Leadership Development
26	Prof. Tarun Bothra	BE Computer Science, MBA Finance	15 yrs	Financial Modeling
27	Prof. Vikas Atre	BE, MBA (PGDM) – IT Systems & Marketing	16 yrs	Six Sigma
28	Prof. Vikrant Sukhtankar	B.Tech in (Electronics & Instrumentation)	12 yrs	Aptitude Test

EVALUATION PROCESS



Prof. Deepti Wanjale
HOD - Examination

Evaluation Process

The Institute proposes CGPA (Cumulative Grade Point Average), for assessing the students. This system is used worldwide. In this system a student is awarded a grade point on scale of 1 to 4. As mentioned earlier, 50% passing marks is mandatory. The Grade Table is given below.

Marks	GPA	Grade
50 to 60%	1	D
61 to 74%	2	C
75 to 87%	3	B
88% & above	4	A

The average of the GPA obtained in 9 subjects per semester would be the CGPA of the student for that semester.

Similarly for each semester we would be calculating the CGPA & the average of all the four semesters will be taken for the final result.

We follow semester pattern, each semester is of 16 weeks. In 4 Semesters Total PGDM Program is of 108 Credits with total 3600 marks for various theory, projects & Practical assignments. each paper of 100 marks is graded in the ratio of 60:40 as per the evaluation parameters

Evaluations Parameters

1. Test
2. Mid Term Examinations
3. Final Examinations
4. Subject wise viva
5. Subject wise Presentation
6. Case Study Analysis
7. Assignments
8. Social Projects
9. Industry Projects
10. Research Projects

Eligibility for examination

1. 80% attendance for classes is mandatory to be eligible for examination.
2. Class participation and timely submission of assignments mandatory to be eligible for internal marks.
3. All projects must be submitted before deadline and should be under guidance of assigned faculty.
4. No dues certificate from the account department for fees mandatory.

Dean's List

A student obtaining above 3.5 CGPA would be awarded the Dean's List Certificate.

INFRASTRUCTURE



Our three campuses are located at stones throw distance from Rajiv Gandhi Infotech Park Hinjawadi, Pune, which provides a perfect environment for management education amidst industrial leaders like Infosys, Wipro, KPIT Cummins to name a few.

Our fully residential campuses spread across acres of land, which includes modern world class amenities, providing a globally competitive academic environment to the students.

The ambience and picturesque environment makes it a perfect management "Gurukul" for a learner and a future manager.

The campuses have modern, well lit and airy classrooms with latest teaching aids like, LCD, OHP, T.V & on campus ATM facility.

There are state of the art Libraries with several books and e journals periodicals in various fields of management , information technology and other disciplines along with a reading hall.

Each institute has well equipped conference rooms, auditoriums and I.T LAB connected with a LAN.

The entire campus including hostels are Wi-Fi enabled.

INFRASTRUCTURE



**Basketball
Court**

**Football
Ground**



Gym



Library

The library has one of the best collections of information sources in Management, Science & Technology disciplines. It has a large collection of Text Books, Reference Books & Multimedia, which is continuously updated with the latest editions. It subscribes many national & international periodicals, databases & journals. It has a digital library which provides access to latest management information & faculty publications.



INFRASTRUCTURE



**Dr. APJ
Abdul Kalam
Auditorium**



Library



**Class
Rooms**



HOSTEL FACILITY



**OMEGA
BOYS
HOSTEL**

**BETA
GIRLS
HOSTEL**



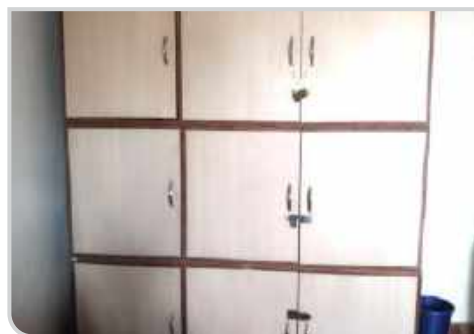
**LIFE REPUBLIC
GIRLS
HOSTEL**



**DELTA
GIRLS
HOSTEL**



HOSTEL FACILITY



Our campus is residential hence modern residential facilities are available for the students. There are 4 separate well-furnished and well designed hostels for girls & boys with all best facilities for the students. It is mandatory for boys & girls to stay in the hostel for First year, Local students or students who wish to stay with local guardian must seek necessary NOC from the Director-IIMS. Hostel accommodation is available on twin and triple sharing basis. Allotment of accommodation for the boys students is on first come first served basis.

HOSTEL FACILITIES :

Sr. No.	Facilities	Details
1	Occupancy	Twin / 3 Sharing
2	Electricity Back up	17 Hrs from 6 am-11 pm only (During this time only)
3	Hot Water	Yes
4	Wi-Fi	Yes
5	TV	In Common Room
6	Drinking Water	RO, Water Cooler
7	Bed	Yes
8	Cupboard	For Each Student
9	Study table & Chair	For Each Student
10	Washing Machine	Common per Hostel
11	Microwave	Common per hostel
12	Security	Yes, 24 X 7
13	House Keeping	Yes
14	Iron Press	Common per hostel

MESS :

- Mess Fees Rs.40,000/- (Inclusive All Taxes) to be paid in full at the time of admission
- Private Mess options are available inside & outside the campus students can choose as per their taste.

FEES STRUCTURE :

Sr. No.	Type	Amount
1	Three Sharing	Rs. 60,000/- PA
2	Hostel Security Deposit	Rs. 5,000/- (at the time of hostel admission)

HOSTEL PAYMENT DETAILS

DD in favour of "SaiBalaji Education Society"

NEFT / RTGS Details :

Details Of Bank Account :

Name Of Bank: - Punjab National Bank

Branch: - Kalyani Nagar, Pune

Ifsc Code: - PUNB0464400

Account Name: - SaiBalaji Education Society

Account Number: 4644002100000160

Notes :-

1. The allotment of hostel rooms will be done on first come first served basis.
2. Hostel fees must be deposited at the time of admission in single installment.

ADMISSIONS TEAM



Prof. Nishant Ranjan



Prof. Jyoti Shukla



Dr. Shekhar Verma



Prof. Israr Ahmed



Prof. Tukaram Telange



Prof. Kshirod Chand



Prof. Sonali Kshirsagar



Prof. Rahman Khan



Prof. Priti Dewangan

ADMISSIONS

ELIGIBILITY

Graduate from any statutory university with 50% of marks and 60% in 10 std. and 12 std. is desirable.

Candidates passing degree examination by part time/distance Learning / correspondence / open school / externally or in one sitting are not eligible.

MERIT LIST

On completion of interviews, we compare the performance of all candidates appearing for the interview and generate a final merit list based on their overall performance. Weightage is given to written test score, academic performance, work experience, group discussion score and personal interview score.

Additional weightage will be given to those candidates who have completed / pursuing a four year degree or any other professional qualification such as CA / CS / ICWA etc.

EDUCATION LOAN

SaiBalaji Education Society has been approved for educational loan schemes for the students who gets admission to any of its institutes from PNB, Central Bank of India, HDFC Credila & several others. All students who get admitted in any of our institutes can approach these banks for availing educational loan. However students have the liberty to approach any other bank as per their convenience.

DOCUMENTS REQUIRED FOR ADMISSION

The following documents are required to be submitted at the time of admission:

- Attested true copies of all Mark-Sheets and Certificates of 10th std., 12th Std., and Graduation. In case of those who are still in final year of the degree course they should submit mark sheet of the previous years.
- Work-Experience Certificate. (If applicable).
- Certificates related to Extra-Curricular Activities (If applicable).

Submission of CAT/MAT /C-MAT Result/ Score

Candidates should submit the application form with the photostat copy of CAT/MAT/C-MAT scores which will be verified during Personal Interview. The latest MAT score which is available with the candidates can be submitted. It may be noted that we are not going to do our short listing based on the CAT/ MAT/C-MAT score alone, although weightage is allotted for the same.

SELECTION PROCESS

The selection process consist of Group Discussion followed by Personal Interview.

Following Is The Weightage Of Marks For Admission Process

Entrance Test (CAT / MAT / CMAT / GMAT / CET / XAT / ATMA)
Score - 40 %

GD/PI Score - 35 %

Past Academic Record (10th & 12th level & Graduation) - 15 %

Sports/Cultural/NCC/NSS Merit - 10 %

GD/PI CENTERS

Pune, Mumbai, Nagpur, Nashik, Goa, Hyderabad, Vijaywada, Kerala, Chennai, Bhopal, Indore, Gwalior, Raipur, Surat, Ahmedabad, Udaipur, Jaipur, Kota, Patna, Muzaffarpur, Ranchi, Jamshedpur, Gorakhpur, Guwahati, Darjeeling, Kolkata, Shillong, Dehradun, Shimla, Bhubaneswar, Allahabad, Lucknow, Varanasi, Kanpur, etc.

FEE STRUCTURE

IIMS

Courses :		
PGDM Regular Payment Schedule		
Installment	Date	Amount
At the Time of Admission		Rs. 1,00,000
First Installment	15th June 2022	Rs. 2,30,000
Second Installment	1st Dec 2022	Rs. 2,30,000
Third Installment	1st June 2023	Rs. 2,32,000
Fees for 1 st Year - Rs. 3,96,000		
Fees for 2 nd Year - Rs. 3,96,000		
PGDM (Retail & E-Com) Payment Schedule		
Installment	Date	Amount
At the Time of Admission		Rs. 1,00,000
First Installment	15th June 2022	Rs. 2,30,000
Second Installment	1st Dec 2022	Rs. 2,30,000
Third Installment	1st June 2023	Rs. 2,32,000
Fees for 1 st Year - Rs. 3,96,000		
Fees for 2 nd Year - Rs. 3,96,000		

Refundable Security deposit to be paid at time of Reporting	
Hostel	Rs. 5,000/-
Lab	Rs. 3,000/-
Library	Rs. 2,000/-
Total	Rs. 10,000/-

PAYMENT DETAILS

InstituteName	Bank Name	IFSC Code	Bank Account Number	DD, Payble at Pune
IIMS	Punjab National Bank	PUNB0464400	4644002100000179	"IIMS, Pune"

Note : Above fees does not include any international study tour, student exchange program etc.

FEES REFUND POLICY

Fees Refund Policy...

SR.NO.	SITUATION	REFUND
1.	Request Received before date of start of session. (1st July 2022)	Entire fee less Rs.1000/- Process Fees.
2.	Request received after commencement the course & Seat could be filled by the Institute.	Entire fees collected after a deduction of the processing fee of Rs.1000/- and proportionate deductions of monthly tuition fee and hostel rent.
3.	Request received after commencement the course & seat could not be filled.	No Refund. Only Security Deposit (if any) will be refunded.

As per AICTE Guidelines

SITUATION	REFUND
On request received before the date of start of the academic session & seat could be filled by the Institute before the cut off date	Entire fee less by Rs 1000/-*
On request received on / after the beginning of academic session & seat could be filled by the Institute before the cut off date.	Entire fee less the Seat Cancellation Charges on pro rata basis**
On request received before/after the start of the academic session & seat could not be filled by the Institute.	No refund (except security deposit if any)

Note:

* Entire amount of Security/ Caution Money Deposit will be refunded to the candidate.

** For calculation of the Cancellation Charges on the pro-rata basis, one month shall be treated as one unit

***Legal Jurisdiction Pune only

PLACEMENTS & CORPORATE RELATIONS



Dear Students,

At the outset, we extend our warm welcome to you all. The Placements and Corporate Relations Cell is dedicated to create higher degree of Corporate Exposure in scenario of VUCA (Volatility, Uncertainty, Complexity and Ambiguity) variables to conduct business, make profits and achieve long-term sustainability. PGDM Program offers various avenues for the student to engage with the industry, through Industry Visits, Business Conclave (HR, Marketing, Finance and International Business), Startup Conclave, CEO Conclave and Talk Shows with Corporate Leaders which helps in broadening their vision and purpose. Institute's 5 months (Winter 2 months, Summer 3 months) faculty guided industry internship program, Live Projects, are all designed keeping in mind the expectations of industry.

Institute has maintained stellar placement record, diversity of the companies like Mondelez India Foods, Infoedge, Zomato, Panchshil Realty, Nestle India, Times Legend Travel (Africa and Dubai), India Bulls Real Estate, Hamilton, Federal Bank, Reliance Brand, BOSE Corporation, H & R Johnson, Berger Paints etc. are testament to the conviction of industry in our brand. Every year 15- 20 new companies are added in the pool of existing 150+ companies offering excellent packages.

We would like to thank all the recruiters for their continued patronage in placements and campus engagements for the last decade.

It would be our endeavor to ensure that you pass out with flying colours and provide necessary leadership in years to come.

Prof. Akanksha Taunk

Director - Placements & Corporate Relations

PLACEMENTS & CORPORATE RELATIONS TEAM



Prof. Girish Naik



Prof. Ekta Joshi



Prof. Kshirod Chand



Prof. Poonam Soni



Prof. Nutan Singh

Rules for Campus Placement

Eligibility Criteria for Placements:

A) Academic Eligibility :

- ◆ Student should have 80% attendance in III Semester.
- ◆ Student should have minimum 60% marks in every semester (I, II, & III Sem) of PGDM with no backlogs.
- ◆ Student should submit their all presentations and assignments to the respective faculty.
- ◆ Student should sign their summer Project completion certificate from Head of the Department.
- ◆ Student should submit their updated Curriculumvitae (CV) to the Placement Cell.

B) Discipline Related :

- ◆ Student should be regular, should have 80% attendance in III Semester.
- ◆ Students staying outside the Hostel should be in touch with institute for placement processes.
- ◆ Students staying outside the Hostel should appear for Campus interviews by their own. Unless and until institute is participating in Pool Campus drive.
- ◆ Misconduct or misbehavior of student during interviews (IN/Off Campus) will be blacklisted.
- ◆ Maximum 5 Attempts will be allowed. ATTEMPT here means upto final personal interview round in 5 companies.
- ◆ Every student has to sign undertaking I (UND -I).
- ◆ Student opting out of Placements should sign Undertaking II (UND- II).

C) Finance Related

Student should pay all 3 installments i.e. complete PGDM course fees with NO dues of Hostel and Mess etc.

- ◆ The Placement facility is available to- all the students registered with the Training and Placement Department by filling the Online/Offline registration form. any student who does not register within the stipulated date will not be permitted to participate in the process.

- ◆ Acquisition & managing the latest data of the-students is the combined responsibility of the Placement cell & the students themselves. Hence every student is required to check the status of his/her latest data with the Placement cell
- ◆ Once the placement Process is initiated the students may attend the presentations given by the companies and make their decision to attend the selection process. once they have opted for attending the process of the company they will not be permitted to drop out at any stage of the process.
- ◆ Students are required to have their Identity cards with them at the-time of appearing in the selection process and shall produce the same on being asked for by either the selection team member or the placement cell team.
- ◆ Any student who has been selected by the company through a close campus will not be permitted for attending the next close.
- ◆ Students are advised not to contact directly the selection team members at any circumstances for placement purposes without seeking permission of Placement Department.
- ◆ Placement office takes the responsibility of centrally receiving offer letters, distributing and dispatching the acceptance letters to the companies
- ◆ The offer letters need to be sent to the Placement office for handing over to the students. Offer acceptances (from the students) received, will be sent to the company by the Training & Placement Cell.

Code of Conduct For Students

All students attending interviews are requested to keep in mind the following points without fail :

- ◆ Report at the placement centre 15 minutes before the interview starts.
- ◆ Keep an updated copy of your resume with you.
- ◆ Keep sufficient number of your documents certificates/ photographs (with spare copies) ready and arranged in order.
- ◆ Unless specifically asked to report later, students waiting for their turn should wait patiently at the placement centre and not loiter about. You alone will be responsible if you miss your interview.
- ◆ Present yourself in neat and ironed formal dress and polished formal shoes. Nails ought to be clipped.
- ◆ If a candidate who has forwarded his resume for a particular company decides not to appear for the test/interview, he/she should inform the placement center as soon as possible.

OUR RECRUITERS



RECRUITERS TESTIMONIALS

Deloitte.

We are delighted to see the hospitality and management of IIMS and we are happy that the entire process is managed by the students seamlessly. The quality of students is very good and they are confident and suitable as per the requirements. Glad to recruit four students. Looking forward to come back next year.
-Deloitte

SHARP.

"Maximum number of students recruited from SBES. Overall Co-ordination is superb, will definitely like to visit next time for recruitment and want to maintain healthy relationship."
- Sharp Bussiness Systems



"We are very impressed with the batch and wanted to take more but tough luck that most of them were already placed by then"
- ICICI Securities



"We would like to come here again and again!"
- Indusind Bank



"Excellent hospitality and wonderful batch profile"
- Staples



"Excellent Quality of students"
- Infosys



I have found that the PGDM students from the SBES year after year come with an eagerness to learn and a strong desire to contribute. They are high calibre students who have a professional attitude and solid work ethic. While on their work term with us, they truly become part of our educated team."
-99acres.com



Mr. Anupam Kumar has been great to have on board as an intern. His attitude cannot be faulted - he is always up to any task allocated to him and does it to the best of his abilities. He is also fairly street-smart and is able to cope up with all sorts of exigencies that a typical work-day usually throws up. He is quite pleasant to work with and likely to be a great asset for any organization that he eventually chooses to work with.
- Redington



The Candidates are doing a good job so far. Her grasping power and analytical abilities are commendable. They have given a formal presentation to the entire HR team on their project and learning's.
- Shoppers Stop Ltd.



Their Attitude are Friendly, Obedient and Hard Working.
- Matrix Zero One Pvt. Ltd.



The Candidates have Learned about banking sector from scratch and has been able to apply the same. But the knowledge still needs to be widened. So the remark I can give is Very Good and very focused on their work. They have a sense of belonging and an excellent bonding among his colleagues.
- Yes Bank



They have shown great enthusiasm and a craving to gain more knowledge along with that has, in a way been able to keep your institute's name at its best.
- Nielson



We have been hiring the students of SBES and it has been a wonderful experience training them and they are willing to learn the new technology and excel in it. They are not just excellent in numbers but also are professional in handling the new clients.
- Markets and Markets



We look for creative, passionate, and technically proficient people to join our team, and Waterloo delivers. We definitely consider SBES to be a valuable business partner and a key contributor to our business success."
-Bose Corporation.

PLACEMENTS CELEBRATIONS

BATCH 2020-22



PLACEMENTS CELEBRATIONS

BATCH 2020-22



PLACEMENTS CELEBRATIONS

BATCH 2020-22



ONGOING PLACEMENTS BATCH 2020-22



Ms. Ayushi Chudasama
Deloitte



Mr. Neeraj Gyanchandani
Deloitte



Mr. Richik Raha
Deloitte



Ms. Namani Dudey
Deloitte



Mr. Prem Kumar Raikar
Deloitte



Mr. Avinash Sahu
Mondelez International



Mr. Kapish Kaith
Deloitte



Mr. Sagar Raghuvanshi
Deloitte



Ms. Pranita Sapre
Deloitte



Mr. Sagar Pathak
Deloitte



Mr. Pratik Bhonde
Deloitte



Mr. Vaibhav Jasudkar
Deloitte



Ms. Aathira Nair
Deloitte



Ms. Silky Sah
Deloitte



Ms. Snigdha Harinkhere
Deloitte



Mr. Saquib Alam
Vivo (BBK Electronics Corporation)



Mr. Mayur Tamhane.
Vivo (BBK Electronics Corporation)



Akshay Mhalaskar
Deloitte



Armintha Parija
Deloitte



Sakshi Kothari
Deloitte



Shubham Kumar
Deloitte



Sumit Jaswal
Deloitte



Dattatreya Pise
Deloitte



Namrata Mishra
Deloitte



Chandrani Ghosh
Deloitte



Siddharth Birari
Deloitte



Sharvari Dani
Deloitte



Harsh Sharma
Deloitte



Samvid Jadhav
Wantstats Research And
Media Pvt. Ltd.



Jaykant Singh
MorningStar



Pihu Chandra
SBI General Insurance



Sanjyot Singh
SBI General Insurance



Shivani Shahare
SBI General Insurance



Swapnil Dhane
SBI General Insurance



Shruti Singh
Xogene Solution Pvt. Ltd.



Parikshit Kohale
IndiaMART

ONGOING PLACEMENTS BATCH 2020-22



Liladhar Datir.
IndiaMART



Narayan Gaikwad.
IndiaMART



Sonu Kumar Gonju
IndiaMART



Aditya Singh
Team Computers Pvt. Ltd.



Atharav Sharma
Team Computers Pvt. Ltd.



Himanshi
Team Computers Pvt. Ltd.



Rajeshwari Gaikwad
Team Computers Pvt. Ltd.



Arif Parvez
Vardaan Realty



Prachi Kharate
Jaro Group



Harshali Gade
DataBridge Market Research



Pihu Chandra
NoBroker.com



Karthik Vidhate
Berger Paints



Chandan Singh
UGAM Solutions



Aman Gupta
UGAM Solutions



Nisha Tiwari
UGAM Solutions



Arisha Bhuyan
UGAM Solutions



Saakshi Gupta
UGAM Solutions



Sanjyot Singh
UGAM Solutions



Sanora Sawant
UGAM Solutions



Ishan Singh
UGAM Solutions



Karan Vedi
UGAM Solutions



Simran Sharma
UGAM Solutions



Ashana Chouksey
UGAM Solutions



Ayush Pandey
UGAM Solutions



Anjali Vaishnav
Allied Market Research



Riyasha Anand
Avira



Joel Fernandes
Vivo



Shivam Umare
No Broker Hood



Leena Dewangan
99 Acres.Com



Arna Dutta
Fujitsu



Aishwarya Diwate
Neeyamo



Sakshi Sao
Catenon



Sanya Srivastava
Prime Asset Realty



Sushmita Rai
Extramarks



Bhumika Rajdev
Extramarks



Anitya
Prime Asset Realty



Puneet Singh Bhatia
Deloitte



Suyash Sharma
Deloitte



Rashi Dwivedi
Deloitte



Simran Panjwani
Deloitte



Priyanka Jajoo
Deloitte



Mohit Pal
Deloitte



Jagrity Jhuria
nobroker.com



Naman Chawla
nobroker.com



Shefali Shrivastava
nobroker.com



Christo Varghese
nobroker.com



Vishal Singh Sohail
nobroker.com



Paurush Mishra
nobroker.com



Kajal Sidar
nobroker.com



Shlok Bedadewar
nobroker.com



Rohit Sehwal
nobroker.com



Sourav Kumar Sahoo
nobroker.com



Abhishek Sahoo
nobroker.com



Abhishek Kumar
nobroker.com



Kusha Singh
Capital Via



Swapnil Pol
Kolte Patil Developers



Ashish Patil
Kolte Patil Developers



Vaibhavi Raina
XL Dynamics



Ayushi Madan
XL Dynamics



Nasrullah Hussain
Zolostays Property Solutions Pvt Ltd



Palash Sarawgi
HFFC



Yash Varma
HFFC



Rahul Bhagat
XL Dynamics



Umang Thakkar
XL Dynamics



Jasleen Kaur Saluja
No Paper Forms



Pranjal Bhojar
Jaro Education



Pragati More
Kolte Patil Developers



Rachael Varghese
Deloitte



Kasi Nikita Reddy
Deloitte



Shruti s Patil
Deloitte



Md. Rafeeq
Deloitte



Harsha Patle
Deloitte



Aqueeb Antule
Capital Via



Dnyaneshwar Gadekar
Kolte Patil Developers



Ketki Tale
XL Dynamics



Kiran Gade
Amul Cattle Feez



Laxmi Mahure
Entrepreneur



Tarunna Saraf
Career Leader educations Services



Abhishek Rajendra Vinode
Entrepreneur



Akash Dhanokar
Entrepreneur



Md. Faiyaz
Entrepreneur



Lokesh Deshmukh
Cooperative Bank



Amenreddy Katipally
Entrepreneur



Seema Dewangan
XL Dynamics



D ravindra Kumar
Nobroker.com



Arbind Kumar
Nobroker.com



Harsh Soni
Redemption Consumer Goods Pvt. Ltd.



Meet Padaliya
Family Business



Sakshi Jaiswal
VTP Realty



Kumar Shridutt Anand
Allied Analytics



Aiswarya Rajvaidya
Allied Analytics



Kashinath Ghatke
Allied Analytics



Vaibhav Sharma
Phone Pe



Mayank Singh
White Warbler
Communication pvt. Ltd



Rahul Harchandani
XL Dynamics India Pvt. Ltd.



Aiswarya Adagale
XL Dynamics



Shivani Madhav Phadte
VTP Realty



Yogesh Darade
Berger Paints



Mr. Narayan Das
SBI General Insurance



Aaniruddha M. Gaikwad
SBI General Insurance



Nitesh Namdev Aptekar
SBI General Insurance



Nitin Kumavat
SBI General Insurance



Pallavi Rameshwar Maske
SBI General Insurance



Rohan Babasaheb Gujar
SBI General Insurance



Pooja Malkhedkar
Neyyamo Enterprise Solutions



Akash Tarapure
Bisleri International Pvt Ltd



Rashi Madane
Markets & Markets
Research Pvt Ltd



Celeste John
Unionsys technologies



Suyog Patil
Ninjacart



Namdev Khedkar
Ninjacart



Akshara Bahe
Lido Learning



Harsh Diwan
SBI General Insurance



Abhijeet Anil Kondpalle
PhonePe



Prachi Balaji Yenkeswar
PhonePe



Shubham Suryawanshi
MDN Properties Pvt. Ltd



Praneet Nikam
MDN Properties Pvt. Ltd



Harshita Bansal
Neeयो Enterprise Solutions



Charu Vajpayee
Neeयो Enterprise Solutions



Saksham Kumar
Edvizo.com



Eera Dayal
Transcend Mobility



Nikita Dhoble
Transcend Mobility



Salman Ahmad
MDN Properties Pvt. Ltd



Omkar R. Dahiwelkar
ITC Ltd



Rahul Sharma
Kolte Patil Developers Ltd



Ashish Kumar Choudhary
Kolte Patil Developers Ltd



Piyush Kurmi
Kolte Patil Developers Ltd



Vaibhav Gandhare
Kolte Patil Developers Ltd



Gaurav Gadekar
Kolte Patil Developers Ltd



Shubham Mulik
ICICI Bank Ltd



Aditya Kumar Soni
ICICI Bank Ltd



Aditya Kumar Raushan
ICICI Bank Ltd



Avnish Giri
ICICI Bank Ltd



Himani Banchor
ICICI Bank Ltd



Sonam Kumari
ICICI Bank Ltd



Rituraj Pandey
Kolte Patil Developers Ltd



Divya Bhola
IDFC First Bank Ltd



Abhijith Kumar
IDFC First Bank Ltd



Ali Tariq Ansari
IDFC First Bank Ltd



Shubham Mathur
Zensar Technology Ltd



Pratik Pawar
Kotak Life



Arati Ghosalkar
Kotak Life



Jatin Chawla
Cars24



Isita Roy
Tradelndia



Suryansh Sharma
Tradelndia



Aman Mourya
TradelIndia



Pavitra Gandharv
TradelIndia



Sourav Mishra
Phonepe



Paurush Mishra
Phonepe



Neha Marganwar
PropertyPistol.com



Salman Khan
PropertyPistol.com



Pavan Mundada
HDFC Home Loan



Jayant Chouksey
PhonePe



Nikita Kujur
Waytogo Consultant Pvt. Ltd



Neelesh Singh
Satguru Travel



Srikant Narsinghoj
Satguru Travel



Pratik Raghuwanshi
Satguru Travel



Pranay Meena
Yes Securities Ltd



Kirtiraj Patil
Yes Securities Ltd



Sooraj Sasi
Kolte patil Developers Ltd



Dipti Patil
IIMS Pune



Ashutosh Tiwary
Max Life



Ajinkya Dube
Reliance Retail



Swagat Gahuakr
Reliance Retail



Vikram Rithe
Reliance Retail



Sadashiv Jare
Kotak Life



Akshay walke
Kotak Life



Dudigam Nanda Gopal
Satguru Group



Akansh Singh
Axis Bank Ltd



Anubhav Srivastava
Axis Bank Ltd



Rahul Nath Tiwari
Britannia Industries Ltd



Shubham Joshi
Satguru Group



Shubham Mulik
Satguru Group



Pradnya Devalekar
Axis Bank Ltd



Dipali Zanzane
Axis Bank Ltd



Kuldeep Dave
IDFC First Bank Ltd



Sujal Sinha
IDFC First Bank Ltd



Rahul Sahay
Govind Milk & Milk Products
Pvt. Ltd



Puja Sah
Govind Milk & Milk Products
Pvt. Ltd



Aditya Vishwakarma
Govind Milk & Milk Products
Pvt. Ltd



Laxmi Mahure
Govind Milk & Milk Products
Pvt. Ltd



Vijay Joshi
Satguru Group



Aniket R Takawane
Ocman Realty



Shubham Gorakh Thorat
Ocman Realty



Rupal Kale
Caggemini



Hridhhi Banik
Caggemini



Zeba Anjum
Hexagone



Sourav Kumar Chand
NoBroker.com



Sudesh S.
NoBroker.com



Sushant Jadhav
Hexagone



Shib Ranjan Ghatak
BYJU'S



Abhas Washnik
BYJU'S



Shubhashree Sonkusare
BYJU'S



Shubhashree Sonkusare
BYJU'S



Bhairavi Bam
BYJU'S



Aamir Shaikh
CASPR India



Anushka Gupta
Markets & Markets
Research Pvt Ltd



Krati Shrimali
Markets & Markets
Research Pvt Ltd



Anushka Gupta
Ugam Solutions



Neha Gandecha
Ugam Solutions



Ishita Parihar
Ugam Solutions



Krati Shrimali
Ugam Solutions



Ranu Thakur
Meticulous Research



Kartik Reddy
Spinclabs/FEI Cargo Ltd.



Sayooj MV
Satguru Travels



Upendra Kurmi
Satguru Travels



Ranu Thakur
AtoS



Celeste John
AtoS



Nirma Singh
Garuda Finance



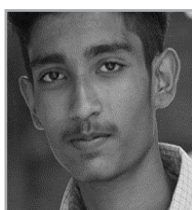
Sanket Chauksey
BYJU'S



Nauman Abbas
BYJU'S



Harsh Soni
Entrepreneurship
(Stock Exchange)



Jay Dhoble
Entrepreneurship
(Supercharge Publication)



Mangesh Anvekar
360 Realtors



Prashant Kolhe
BYJU'S



Abhijeet Anil Kondpale
BYJU'S



Shekhar Shrivastava
BYJU'S



Ankit Kharote
Lido Learning



Manasvi Kopargaonkar
BYJU'S



Karan Shah
Credence Analytics LLP



Yash Padaliya
Credence Analytics LLP



Shikha Bhattacharya
Techolution



Nishtha Chahal
Epikso



Vijay Joshi
Asian Paint



Verywell Syndor
Planet Spark



Sudhanshu Kumar Choudhary
Satguru Travels



Om Singh
Satguru Travels



Sudhir Pawan Oraon
Ifast Services



Anamika Singh
Piramal Group



Shikhar Anand
Ifast Services



Apurva Wadkute
360 Realtors



Ankit Kharote
SIB Infotech



Manohar Haridas Bhosale
State Street HCI India Pvt. Ltd.



Neha V. Godale
State Street HCI India Pvt. Ltd.



Ruchita Rajesh Lakhotiya
State Street HCI India Pvt. Ltd.



Snehal M. Shinde
State Street HCI India Pvt. Ltd.



Abhishek Lodha
Vardaan Realty



Taneesha Shukla
Lido Learning



Tushar Ramdas Takawane
Reliance Retail



Sanket Pawar
Reliance Retail



Khaidem Priyankadevi
Reliance Retail



Ram sagar Dutta
VTP Realty



Sagar Palkar
VTP Realty



Rivesh Cherpurkar
VTP Realty



Madhulika Joshi
Accenture



Sudhir Pandey
PropertyPistol



Tamda Pradeep
UPS Logistics



Awadhut Vajirabdkar
CSB Bank Ltd



Suraj Rajkumar Vishwakarma
CSB Bank Ltd



Shaikh Aakib
CSB Bank Ltd



Samiksha Vasant Dhote
CSB Bank Ltd



Dhanashree Dhumal
CSB Bank Ltd



Tulika Tripathy
Family Business



Anuj Kamnath
Amazon



Kirtiraj Patil
Motilal Oswal



Kusha Singh
Federal Bank



Parag Ghogare
Kotak Mahindra General Insurance



Vivek Kumar
MDN Properties Pvt. Ltd



Kanan Tewar
MDN Properties Pvt. Ltd



Ankush Thakur
MDN Properties Pvt. Ltd



Parag Ghogare
MAX Buppa Health Insurance



Ankit Kala Koti
NoBroker.com



Manyank Singh
NoBroker.com



Akshay Kandalkar
ESAF Small Finance Bank



Sunil Yadav
ESAF Small Finance Bank



Avanitka Bhalani
ESAF Small Finance Bank



Preeti Yadav
Supreme Universal



Jeevitha Mudaliar
Cybage IT Solutions



S Reshma Rajendran
Cybage IT Solutions



Preeti Gogoi
UPGrad



Swastik Choudhury
UPGrad



Mahesh Deshpande
Kotak Mahindra General Insurance



Aron Abhishek Kujur
Supreme Universal



Alisha Bara
Neeयो Enterprise Solutions



Akanksha Masih
Neeयो Enterprise Solutions



Jeevitha Mudaliar
Neeयो Enterprise Solutions



Sudhir Kumar Pandey
Avenue Supermarts Ltd



Ram sagar Dutta
Avenue Supermarts Ltd



Abhishek Sawant
Avenue Supermarts Ltd



Chaitanya Wasankar
Avenue Supermarts Ltd



Sameep Jain
Axis Bank Ltd



Sachin Verma
Axis Bank Ltd



Rakshanda Gawande
Hectare Marketing LLP



Bhawana Dhadhich
Hectare Marketing LLP



Tulika Sen Gupta
ESAF Small Finance Bank



Pragati Chauda
ESAF Small Finance Bank



Chandani Gupta
ESAF Small Finance Bank



Fionna Swamy
TesVista Financial Services



Kanchan Motwani
360 Realtors



Yash Padaliya
South Indian Bank



Sushmita Saha
South Indian Bank



Kanchan Motwani
VTP Realty



Abhay Wankhede
VigarBiz Media



Jahnvi Tiwari
VigarBiz Media



Shreya Shrivastava
TresVista Financial Services



Sneha Dash
MRCC Group



Payal Chaudhari
MRCC Group



Amul Sonawane
VigarBiz Media



Pratik Das
Kalpataru Ltd



Shibranjani Ghatak
Kalpataru Ltd



Ashish Choudhary
Kalpataru Ltd



Kanan Tewar
Kalpataru Ltd



Tejasvi Shirasat
Kalpataru Ltd



Pavan Panchbhai
ESAF Small Finance Bank



Twinkle Mardua
ESAF Small Finance Bank



Twinkle Agarwal
ESAF Small Finance Bank



Atul Kumar
Shine Projects



Bhawana Pawar
NoBroker.com



Sagar Pandey
360 Realtors



Sachin Bhandare
360 Realtors



Pooja Gumphekar
Neyyamo Enterprise Solutions



Sandra Patole
Markets & Markets
Research Pvt Ltd



Jahnvi Tiwari
Kolte Patil



Tejasvi Shirasat
Markets & Markets Research Pvt Ltd



Anccy Zachariah
Skill Lync



Pooja Nalawade
RSB Group



Pratik Raghuwanshi
HCL State Street



Shreya Agarwal
Quadrant Knowledge Solutions



Khushboo Saini
KPMG



Shreya Agrawal
ESAF Small Finance Bank



Namdev Khedkar
ESAF Small Finance Bank



Harsh Diwan
Quadrant Knowledge Solutions



Ankush Kumar Rai
Britannia Industries Ltd



Ashutosh Pandey
Mphasis/WhiteHat



Shubhangee Narwaiye
Family Business

CORPORATE RELATIONS



Mr. Prakash Iyer
MD: Kimberly- Clark Lever

"Delighted to see the energy levels and the curiosity,
Wishing the students the very best"



Mr. Manish Khandelwal
CEO, Unitherm Engineering Ltd.

I thank SBES for providing me this opportunity to conduct Induction for MBA 2016-18 batch. Students are with high energy levels, promising and curious to learn. I enjoyed delivering this session very much. I will always want to come back and support the institute as time permits.



Mr. Clifford Mohan Pai
GPHR, Associate Vice President
HR Business Leader &
Head-Employees Relations Infosys Ltd.

A good set of students, interactive and out of box thinkers. I am happy to be part of IIMS.



Mr. R. Devrajan
Director HR - Globeop

I have been visiting the campus of IIMS since its inception. Students here come from different parts of the country with varied background and are ready to adapt to various cultures. They exhibit, "Think global, Act local quality." We are able to find talent and positive attitude in them. They are stable, hardworking, quick learners and have clear professional goals. I am happy to see institute is groomed by best faculty.



Mr. Bhagwan Mishra
Country Head - Sales and Marketing
Kuehne Nagel

I was happy to see the students of SBES in my last 10 years of association and found them to be competitive.

CORPORATE RELATIONS



Ms. Kavita Kulkarni
VP and Head HR at Infosys Limited

"Energetic and Knowledge highly visible. All the best Inspiring Journey of the Institute."



Mr. Manoj Mittal
MD, Vardan Reality Pvt Ltd

"It was a pleasing experience to be part of such a reputed institute where I was able to nurture my dreams and turn them in to reality "



Mr. Viren Joshi
CEO- Sigma Electric

"Always a pleasure visiting IIMS. Best wishes for future endeavour "

Great Interactive session, Appreciate this students are good and participating, I also enjoyed the same "Best wishes to the students and the Institute "



Mr. Prakash Bang
MD: Roomxml solutions Ltd.



Mr. Sudhir Mateti
Head HR - Syntel Telecom

"Extremely enthusiastic students' was exceptionally good experience "All the Best"

FINANCE CONCLAVE



Panel Speakers :

Mr. Manish Singhania, CFO & General Manager-Finance Pune Facility, Essar Steel India Ltd.

Mr. Manoj Bhatia, Regional Head - (Maharashtra & Goa), DHFL Financial Services Ltd. (DHFL Pramerica), Pune

Mr. Vineet R Joshi, Chief Finance Officer, Member of Management Board, Precision Automation & Robotics India Limited, Mumbai

Mr. Abhishek Khandelwal, Chief Financial Officer (CFO), Snow Leopard Ventures (Kirloskar Group Company) Pune.

Ms. Nihali Mitra, Virtual CFO, Former MD, Pune Stock Exchange (PSE) Pune

Mr. Amit Kumar, Associate Vice President | Regional Head-Investment Products, Motilal Oswal Financial Services Limited., Mumbai.

Mr. Chandraprakash Singh, CFO, Cian Healthcare Ltd., Mumbai

Mr. Preetam Kumar, Chief Financial Officer, BAPL Rototech (JV Between Sintex BAPL and RototechSrl. Italy., Pune

Mr. S J V Chelliah (James), Chief Financial Officer, Tata Blue Scope Steel Limited, Pune

Mr. Prasad Bhalerao, Director & CFO I Plus B growth Accountants, Pune.

Mr. Anubhav Sinha, Process Manager & Senior Financial Analyst, Eclerx Services Ltd., Pune.

Mr. Rajesh Sharma, Group CFO, Ardeshir Group, Mumbai.

MARKETING CONCLAVE



Panel Speakers :

- Mr. V Ramnath, Erstwhile Managing Director (India & South Asia), Ariston Thermo Group (Racold), Pune
- Mr. Zaved Akhtar, VP-Digital Transformation, BD & Growth, Unilever South Asia, Hindustan Unilever Ltd. (HUL) Mumbai.
- Mr. Rohan Salgarkar, Director-Infor Growth, Pune, Head-Marketing, Pharma Edge Technologie, Mumbai
- Mr. Rajesh Joshi, GM-Sales, Govind Milk & Milk Products Pvt. Ltd., Pune
- Mr. Harsh Chhajer, VP & Associate Partner, Jardine & Loyd Thompson , (JLT India), Mumbai
- Ms. Suma Nair, Head Corporate Marketing Birslasoft, Mumbai
- Mr. Ravi Marwah, Head of Retail Division, Ensemble India, Mumbai
- Mr. Anant Mishra, Associate Vice President, Fourwalls.com, Consultant Redcupon, Pune
- Mr. Sumit Shrivastava, Regional Head - Pune, *Mondelez India Foods Pvt. Ltd.
- Mr. Anand Gore, General & Chief Manager Controlling & BD, Continental Group, Pune
- Mr. Bheemsha LT, Deputy General Manager, Mahindra and Mahindra Ltd. Pune.

HR CONCLAVE



Panel Speakers :

Mr. Roxy Rodrigues, Director, Human Resources - India, CIRCOR India

Mr. Anand Khot, HR Leader, IBM Pune

Ms. Shobha Pandey, General Manager Talent Management and Development (India, SSA, Thailand, Singapore) John Deere

Mr. Vikas Chimadi, Director - HR, India, Vertiv Global Pvt. Ltd., Pune

Mr. Prashant Mehta, Relationship HR Leader - Talent Acquisition ,Metro Global Business Services, Pune

Mr. Zenildo Dias, Head HR & HR Business Partner, *ZycusInfotech*, Mumbai

Ms. Harini Sreenivasan, Leader - Talent Acquisition & Affiliate Partner - People & Culture, Semcostyle India, Mumbai.

Ms. Rupali Veerkar, India HR Head & AVP – HR, Bitwise Global

Ms. Moushmi Dhar, Head of Human Capital Management, ZycusInfotech , Mumbai

Mr. Sarang Brahme, Global Social Media Recruiting Head, Capgemini India Pune

Mr. Sahil Nayar, Associate Director HR, KPGM Mumbai

Mr. Milind Kale, GM - Corporate HR, Fiat India Automobiles Pvt. Ltd. Pune.

Mr. Rahul Bagale, Dy. Director – Human Resources Faurecia Interiors System India Pvt Ltd., Pune

Mr. Pratik Girme, Sr. HR Manager, Talent Acquisition, Sungard Services India, Pune.

Mr. Edmund D'Silva, Cluster Head - HR, Exide Industries Ltd. Pune

STARTUP CONCLAVE



- **Chief Guest** : Mr. Shrikant Bapat, Vice Chairman CII Pune
- **Guest of Honour** : Ms. Rama Shivakumar, CFO Novartis

CEO CONCLAVE



Panel Speakers :

- Mr. Girish Lakhotiya, CEO, Acclivus Advisors India, Pune
- Mr. Mohit Agarwal, Chairman & CEO, The Leela Group, Pune MD, Interlink Capital, Pune
- Mr. Sachin Bhandari, CEO, VTP GROUP
- Mr. Gopal Zanvar, CEO, Bayberry Pharmaceuticals Pvt. Ltd., India Pune
- Mr. Vaibha Bhargave, CEO, Podium Systems

CEO CONCLAVE



Panel Speakers :

Mr. Prakash Dhoka, Chairman & MD, Industrial Metal Powders India Pvt. Ltd.

Mr. Shekar Ranganathan, Managing Director, Finance Controller Asia Pacific, BNY Mellon International Operations (I) Pvt.Ltd.Pune

Mr. V. Ramnath, Managing Director (India & South Asia), Ariston Thermo Group (Racold) Pune

Mr. V.K Purohit, CEO, Kores India Ltd. (Foundry Division) Pune

Mr. Vikram Puri, CEO, Transworld Technologies Ltd. India Pune.

Mr. Suresh Namboothiri, MD & Country Head, Espoir Technologies Pvt. Ltd. (Pune - India, Ann Arbor-Michigan, Oxford-England)

Mr. Sudhir Kumar Singh, Co-Founder & CEO, BiZstreet.biz, Pune

CONVOCATION

CONGRATULATIONS CLASS OF 2021...



ROTARACT CLUB OF SBES ACTIVITIES

Nestling in the versatile mind of the students is enthusiasm to contribute to the society, to initiate social change and awareness combined with economic development of the region. Rotaract Club of Sai Balaji Education Society gives students a platform to mould themselves and in the bargain do something good for the society.

Rotaract is a service club for young individuals who are dedicated to community service. Rotaract Club of Sai Balaji Education Society is sponsored by Rotary Club of Akurdi, District 3131. The club has various sub-divided Avenues & Support Functions handled by Directors of the respective Posts.

- ◆ **Club Service:** Deals with the Intra-Club bonding and plans activities for socializing. The committee also develops strategies for recruiting new members and publicizes the club's activities to members and general public.
- ◆ **Community Service:** It's the heart of the club. It helps the society in every aspect possible, be it a drawing competition for the underprivileged, blood donation camp, Fitness for All Drive, or fun trips to old age homes.
- ◆ **International Service:** Develops plan for the club's annual international service project. The committee reviews members' suggestion for international service projects to ensure they address real needs and can be successfully carried out by the club.
- ◆ **Professional Development:** This Avenue aims to get the members to think differently, and sharpen their brains to the fullest. Some events organized by the committee are Guest Lectures, Group Discussion, and Debates etc.

Rotaract Club of Sai Balaji Education Society goes beyond the constrict of academics and makes a difference to society and self.



ROTARACT CLUB OF SBES : YEAR 2021-22



ROTARACT CLUB OF SBES ACTIVITIES

ZP School Visit



Orphanage Visit



SaiBalaji Rotaract Club



Rotaract Club



Clean India



Cloth Donation



Navkshirij Visit



Blood Donation



INTERNATIONAL STUDY TOUR

SPAIN & FRANCE



INTERNATIONAL STUDY TOUR

DUBAI



INTERNATIONAL STUDY TOUR

THAILAND



OCTAVE 2K21



FESTIVALS AT SBES



Ganesh Utsav



Palkhi Sohla



Republic Day



Dahi Handi



Shivjayanti Utsav



Independence Day



Dandiya



Marathon

OUR EVENTS

CFL 2021



Blood Donation



Vishleshan 2K21



Guru Purnima



Fresh Face Contest



Trekking



Dahihandi Festival



Garba Night

International Yoga Day



Treasure Hunt



Pune Darshan



MANTHAN & VISTA



VEDIC MANAGEMENT & FITNESS



In addition to academics SBES provides foundational course on theories, principles and techniques of Vedic Management.

The Indian Vedic System of Management is unique because existing systems of management derive their policies and procedures from the theories of economy, production and sales but they are not fully in accordance with the Laws of Nature which manages the order and evolution of the Universe. This is the reason why the existing systems of management are prone to problems of instability and uncertainty.

Only Vedic Management has that unlimited broad base of the total organizing power of Natural Laws, from where it draws upon the infinite creativity of the infinite organizing power of the holistic value of Natural Law and also simultaneously, draws upon the enormous creativity of the specific Laws of Nature.

The Vedic Consciousness of the manager is the basis of Vedic management, which is in accordance with the Cosmic Management of Natural Laws. It organizes and maintains the universe in perfect order and harmony supporting the progress of everything and everyone, singly and collectively, in the direction of evolution.

Regular practice of Transcendental Meditation and the TM-Siddhi Programme including yogic Flying for about twenty minutes would be carried out every morning and evening. Theoretical aspects of Vedic management would also be taught as part of classroom training.

Students have to attend "Art of Living" course. This course improves concentration, memory and improves decision making ability of individuals in crises.



OUTBOUND MANAGEMENT TRAINING



ALUMNI SPEAKS

IIMS is the best thing that happened to me in my life, blends theoretical knowledge and management skills quite successfully. It has helped me to create new business opportunities, revitalize brands and 'raise the bar' in top Corporates: Nerolac, Hindustan Lever, Vodafone and SC Johnson the last 10 years.



Punit Gulati,
(PGDM- IIMS, 2007-09)
Manager Sales and Distribution,
Hershey's India Pvt. Ltd.



Mayur Pant
(2012-14) International Business-
Etihad Airways Abu Dhabi

The dedication, support and motivation of the faculty is remarkable and enables students to achieve their dreams! The diversity in class room, interactions with international trainer and right environment of learning helped me adjust in global environment.

Apart from learning the other activities like Industry visits, Community service through Rotaract Club, Cultural fests, International Study tour to Spain & France were the things that always kept us excited.



Satyajit Singh
(PGDM IIMS 2017-19)
FEDERAL BANK

IIMS provided me with the apt platform to get a breakthrough in management consulting and I strongly believe that it was those few formative years of my career and exposure to industry which has helped steer my career to RAK Bank Dubai.



Saud Khan
(IIMS Batch 2014-16) Portfolio Manager
Anarock Capital, Mr. Dubai Finalist 2K19, Dubai

IIMS gave me the basis I needed to begin my corporate journey at Air Charter Services. I enjoyed the very open-minded and rich interaction with the classmates and professors. It was the perfect stepping stone to start my corporate endeavor.



Aman Arora
(Batch 2015-17) Air Charter Services

Institute provided me with a platform to interact with experts through Conclaves, projects and other events which boosted my confidence to secure PPO in my dream company Mondelez India.



Manoj Sharma
(2016-18) Mondelez India

STAR Alumni placed in Brands of India...

Sr. No.	NAME	BATCH	WORKING IN
1	Sriram Baliarsingh	2010-12	Indusind Bank Ltd
2	Bhavana Shinde	2010-12	HDFC Bank, Vimannagar
3	Mrunalini durge	2010-12	Oxfam india Profile
4	Suchismita Pradhan	2010-12	PeakSoft Technologies Pvt. Ltd.
5	Prachi Maheshwari	2011-13	SKP Group
6	Rahul Dev Swarnakar	2011-13	Panoramic Holidays Ltd.
7	Manoj Kumar	2011-13	Wisteria Properties
8	Anand Sharma	2011-13	IndiaProperty.com
9	Saqib Hasnain	2011-13	IndiaProperty.com
10	Amit Kumar Sahu	2011-13	XL Dynamics
11	Arshi Sheikh	2011-13	Bose Corporation
12	Manjusha Mandal	2011-13	XL Dynamics
13	Lipika Banerjee	2011-13	XL Dynamics
14	Ambuj Rai	2011-13	Toshiba India
15	Ankit Panwar	2011-13	Puma India
16	Subhash Arora	2011-13	IndusInd Bank Ltd.
17	Sonali Parashar	2011-13	Corporate Bridge Pvt. Ltd.
18	Sudeep Mishra	2011-13	ICICI Securities Ltd.
19	Amrinder Khunda	2011-13	ICICI Securities Ltd.
20	Vinay Kumar	2011-13	ICICI Securities Ltd.
21	Vivek Patel	2011-13	ICICI Securities Ltd.
22	Anshul Khanna	2011-13	ICICI Securities Ltd.
23	Shubham Tiwari	2011-13	ICICI Securities Ltd.
24	Sumit Tolani	2011-13	ICICI Securities Ltd.
25	Amit Kumar Duhan	2011-13	Bio-Era Life Sciences Pvt. Ltd.
26	Anand More	2011-13	ITC Fortune
27	Abhijeet Sarkar	2011-13	Kotak Securities Ltd.
28	Diwakar Tiwari	2011-13	Kotak Securities Ltd.
29	Parvez Atiq Khan	2011-13	Rak Bank Ltd. Dubai
30	Bhupen Garg	2011-13	99acres.com
31	Kunal Baswani	2011-13	99acres.com
32	Giteshwar Chandra	2011-13	ICICI Securities Ltd. (Channel Sales)
33	Rizwan Khan	2011-13	ICICI Securities Ltd. (Channel Sales)
34	Ashish Jain	2011-13	ICICI Securities Centre sales- Mumbai
35	Sandip Saini	2011-13	ICICI Securities Centre sales- Mumbai
36	Gaurav Kalanki	2011-13	ICICI Securities Centre sales- Mumbai
37	Devendra Soni	2011-13	ICICI Securities Centre sales- Mumbai
38	Arpita Jain	2011-13	SKK (s) Pte Ltd.
39	Vishal Mantri	2011-13	Nissan Motors
40	Praveen Gautam	2011-13	UTI AMC Ltd.
41	Rakesh Mishra	2011-13	Tata Motors Ltd. - Odisha
42	Rashmi Yadav	2011-13	Suvidha Pvt. Ltd.
43	Sanjay Singh	2012-14	ICICI Securities Ltd.
44	Divya Kaul	2012-14	Eclerx Services Ltd.
45	Abdul arshad	2012-14	Kotak Mahindra Bank Ltd.
46	Manish Tiwari	2012-14	Indus Ind Bank Ltd. - Pune
47	Minaz Virani	2012-14	XL Dynamics Pvt. Ltd
48	Sheshant Negi	2012-14	Aditya Birla Retail Ltd.
49	Roshan Kumar	2012-14	Kansai Nerolac Paints
50	Brahmeet Khunda	2012-14	Tradeindia.com
51	Mr. Navin Kumar Singh	2012-14	Angel Broking Pvt. Ltd.
52	Abhijeet Patil	2012-14	Solum Automobiles System Pvt. Ltd.
53	Neeraj Adate	2012-14	Future Generali Health Insurance Co.
54	Neha Agarwal	2012-14	Bookyourtable.com - Pune

STAR Alumni placed in Brands of India...

Sr. No.	NAME	BATCH	WORKING IN
1	Narendra Gorana	2012-14	HDFC Bank Ltd.
2	Mayur Pant	2012-14	99acre.com- Mumbai
3	Rahul Gupta	2012-14	Maersk Global
4	Akshay Sahu	2012-14	Reliance Money Solutions Pvt. Ltd.
5	Sagar Joshi	2013-15	BOSE Corporation
6	Parvat Purohit	2013-15	99 acres.com
7	Gautam Mistry	2013-15	Bharati Airtel
8	Sunil Chauhan	2013-15	Kansai Nerolac
9	Surbhi Bapat	2013-15	Aditya Birla Retail
10	Bhushan Nikhate	2013-15	TCS
11	Anoyna Panigrahi	2013-15	Infosys
12	Naveen Tamaskar	2013-15	99 acres.com
13	Parul Ramola	2013-15	ICICI Securities
14	Mohini Magar	2013-15	HDFC Bank
15	Saud Khan	2014-16	RAK Bank,Dubai
16	Anurag Priyadarshi	2014-16	Edelweiss
17	Aishwarya Ashokan	2014-16	Tech Mahindra (Fin)
18	P. Vanaja	2014-16	Redington
19	Mr. Illu Sharma	2014-16	Thomas Assessment
20	Sagar Shah	2014-16	Tata Housing Development
21	Deepakshi Krishnan	2014-16	Markets and Markets
22	Jayant Kapadia	2014-16	BOSE Corporations
23	Swati Shrivastava	2014-16	Aditya Birla Retail
24	Priya Upadhyay	2014-16	Aditya Birla Retail
25	Krishna Pratap Singh	2014-16	99 acres.com
26	Rukhsar Khan	2014-16	99 acres.com
27	Kushal Chaurasia	2014-16	ISS
28	Saurabh Singh	2014-16	Metro Group
29	Jaskaran Bhullar	2014-16	Decathlon
30	Anmol Sharma	2014-16	Cholamandalam Finance Ltd.
31	Deepak Mandal	2014-16	Exide Industries Ltd.
32	Mr. Ankit Chauhan	2014-16	Manikchand Oxyrich
33	Mr. Amir Khan	2014-16	Bajaj Allianz
34	Ravi Pandey	2014-16	UTI AMC
35	Aman Singh Arora	2015-17	Air Charter Services Pvt. Ltd.
36	Anurag Choubey	2015-17	Mondelez India
37	Ashish Pandey	2015-17	Satguru Travels & Tours LLP
38	Ayush Ganodwale	2015-17	Keuhne & Nagal Pvt.Ltd
39	Brahmanand Narvekar	2015-17	Jaro Education
40	Chaman Sharma	2015-17	India Kawasaki Motors Pvt Ltd
41	Khushboo Srivastava	2015-17	Raymond
42	Sagar Hedao	2015-17	cars24.com
43	Sudhir Kumar Yadav	2015-17	Mondelez India
44	Narendra Panderpure	2015-17	Satguru Travels & Tours LLP
45	Sachin Nair	2015-17	Markets & Markets
46	Jasleen Chaney	2015-17	Aditya Birla - The Collective
47	Deepak Modi	2015-17	Amul India Ltd.
48	Raj Kumar Shaw	2015-17	Tata Housing Development
49	Abhijeet Desai	2015-17	Berger Paints
50	Rajat Singh	2015-17	Saint Gobain Weber
51	Gurjeet Singh	2015-17	Redington India Ltd.
52	Pradeep Kumar	2015-17	Pepsi Co
53	Nishant Bajaj	2015-17	99acres.com
54	Ankit Tiwari	2015-17	Naukri.com

AWARDS & RECOGNITION



"Best Education Brands 2018" - The Economic Times



Leading Private 'B' School in Maharashtra for Placements
- Award by Brands Academy



Institute with Best placements - ABP News



Institute with Best placements - GIC



Dewang Mehta National Education Award



Best B School in Placements by
Navbharat Education Award 2021



Top Management Institute in Western Region
- Jagran Josh



Education Leadership Award
- BBC Knowledge



9. Permanent Address

Pin Code

Tel. No. :

ACADEMIC DETAILS

Examination taken (Please list in chronological order including examination with results pending)

Examination Body Board / University	Name of the Institution/College/School	Exam Date		Subjects / Specialisation	Results/Grade/Percentage
		Month	Year		

11.Summary of your academic and career objectives (Please attach separate A4 size sheet)

WORK EXPERIENCE

12.Name of the Organisation _____

13.Designation _____ 14.Duration _____ 15.Salary Drawn _____

DETAILS OF FAMILY BUSINESS

16.Nature of Business _____

17.Annual Turnover _____ 18.No. of Employees _____

DECLARATION BY THE STUDENT

19. I certify that all information provided in this application proforma is complete and accurate. I agree to familiarize myself with all the rules and regulations of the programme set forth by the institute and abide by them. I would uphold the standards and respect the principles of the organisation for higher learning.

Signature _____

Date _____

DECLARATION



Code of Conduct.

- All communication devices to be switched off during the class hours.
- Regular and timely attendance in the class, including guest lectures is compulsory.
- Student must carry ID Card while in the campus and during the internships.
- Any act of disrespect or discourtesy to the guests, teachers or the staff will be considered as an act of indiscipline.
- Tearing of pages from the Library books will be viewed seriously, the student returning the book shall be held responsible.
- Student who wish to withdraw must do so before commencement of the course. Fees once paid shall not be refunded after joining/ commencement of the course under any circumstances.
- 80% attendance is compulsory to be eligible for placements and grant of term.
- Leave applications must be approved by the Director only.
- Any violation of the above rules will be dealt with severely, which includes being placed on the red list and /or :
 - a) First warning
 - b) Second warning
 - c) Suspension from the class
 - d) Dismissal with notice
 - e) Dismissal without notice

Parents/ students should note that the Institute will be bound by what is published in this Prospectus and nothing else.

I, _____

here by declare that I have gone through the " CODE OF CONDUCT" and would abide by the same and follow all the rules and regulations of the Institute.

Signature:

Date:



*Disputes if any subject to Pune Jurisdiction only

"Where the mind is without fear
and the head is held high;

where knowledge is free;
where the world has not broken up
into the fragments
by narrow domestic walls;

Where words come out from
the depth of truth;
Where tireless striving stretches
it's arms towards perfection;

Where the clear stream of reason
has not lost it's way into the dreary
desert sand of dead habit;

Where the mind is led forward by thee
into that heaven of freedom my father;

Let my country awake"

- Rabindranath Tagore



International Institute of Management Studies

(Approved by AICTE, Ministry of HRD, Govt. of India)

Awards

" Top 10 most Prominent Institutes in Maharashtra ", The Knowledge Review, 2018, 2019
"Best Placements Award ", Navbharat, 2019
"Best Education Brands ", The Economic Times, 2019
"Great Indian Institute 2018", Forbes India Marquee.
Global Award for Best B School in Placements 2018 at World Education Congress.
Best Academic and Industry Interface Award - ABP News - 2018
"Best Industry Academia Interface 2016-17" Award - GIC (Global IT Commune).
"Best B School in Placements- 2017" Award - ABP News.
"Top Private Management Institute, Western India" - Jagranjosh.com, DainikJagran Group 2017.
"Education Leadership Award" - BBC Knowledge at World HRD Congress 2017.
"Dewang Mehta National Education Awards - 2016" under Category "Best B - School in Leading Placements".
Leading Private Business School in Maharashtra for Placements – National Education Excellence award 2016 (Brands Academy)
Education Excellence Award for Institute with Best Placement in Maharashtra - 2016 awarded by Indian Education Network.

Rankings

5th in India – Business Barons – (Highest Potential & Emerging Management B School)
16th in India (Private B Schools) – Times of India, Feb – 2021
24th in India (B School Placement Survey) – Go Getter Magazine Survey
25th in India (Overall), Times B School Ranking - Feb 2021
61st in India, MBAUniverse : Hindu Business Line B School Survey - Dec 2019

Tel.: 020 - 6654 7500

E-mail : admissions@iimspune.edu.in

Website : www.iimspune.edu.in

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